# Building Indiana BUSINESS

2025 Media Kit

# **ABOUT US**

#### THE PUBLICATION FOR BUSINESS

Building Indiana Business is a publication designed specifically for leaders and decision-makers. Its purpose is to deliver valuable business content straight into the hands of people that drive the state's leading industries. Thousands of professionals choose Building Indiana Business for lead generation, company news, and updates.

As we like to say, "If your business does business with other businesses, this publication is for you."

# THREE MEDIA PLATFORMS-



# **PRINTED ISSUES**

- Over 60K Readers/Issue
- 99% Direct Mailed to readers



# **WEB & SOCIAL MEDIA**

- 156K Visits to Our Website Annually
- Over 1.1 Million Annual Impressions Online and Growing



# **EBUZZ NEWSLETTER**

- Over 10K Weekly Subscribers
- 32% Email Open Rate, Compared to 27.48% Industry Average

# **SUBSCRIBER DEMOGRAPHICS**

# **REACH YOUR AUDIENCE**



# 1+ HOUR IN HAND



7 out of 10 readers spend 45 to 60 minutes reading each issue.

# **C-SUITE READERS**



**9 out of 10 readers** are business leaders with decision-making power.

- CEOs, Presidents
- C-Suite Professionals
- Board Members
- Company Owners
- Supervisors, Managers

# **LEAD GENERATOR**

6 out of 10 readers choose Building Indiana as a source for business leads.



# **RECENT GROWTH**

2022

- 2023
- 2024

- Growth to 1 million annual online impressions
- Over 30% growth in Ebuzz subscriptions
- Web visitors grew by nearly 26%
- New experts, contacts, and sources added

- Web traffic grew 20% over 2022
- 130,000 annual online users
- 23% increase in new print subscribers
- Social media visits increased 49.7%

- 51% Increase Unique Yearly Online Visitors
- 26% eBuzz open rate which is 7% better than industry average
- Building Indiana Business wins **APEX Award** for Publication Excellence
- Building Indiana is rebranded with new masthead and logo



# **EDITORIAL CALENDAR**

# JAN/FEB

#### **SPECIAL FOCUS ON:**

Professional Development

#### **HIGHLIGHTED TOPICS:**

- Training & Employee Skills
- Workforce Development
- College Construction
- Investments in Talent

#### **SPACE RESERVATION**

December 15, 2025

#### **MATERIALS DUE**

January 1, 2025

#### **PUBLICATION DATE**

February 2025

# MARCH/APRIL

#### **SPECIAL FOCUS ON:**

**Finance** 

#### **HIGHLIGHTED TOPICS:**

- Money, Revenue, & Strategy
- Infrastructure Investments
- Economic Development
- Business Expansions

#### **SPACE RESERVATION**

February 10, 2025

#### **MATERIALS DUE**

March 3, 2025

#### **PUBLICATION DATE**

**April** 2025

# **MAY/JUNE**

#### **SPECIAL FOCUS ON:**

Health

#### **HIGHLIGHTED TOPICS:**

- Employee Wellness
- Insurance & Benefits
- Hospital Construction
- Health Talent & Staffing

### **SPACE RESERVATION**

April 11, 2025

#### **MATERIALS DUE**

May 5, 2025

#### **PUBLICATION DATE**

June 2025

## **JULY/AUG**

#### **SPECIAL FOCUS ON:**

**Technology** 

#### **HIGHLIGHTED TOPICS:**

- Advanced Manufacturing
- High-Tech Innovations
- Facility Expansions
- Logistics & Transportation

#### **SPACE RESERVATION**

June 2, 2025

## **MATERIALS DUE**

July 7, 2025

#### **PUBLICATION DATE**

August 2025

## SEPT/OCT

#### **SPECIAL FOCUS ON:**

Construction

#### **HIGHLIGHTED TOPICS:**

- Major Construction Projects
- New Facilities & Infrastructure
- Construction Workforce Topics
- Investments & Financing

#### **SPACE RESERVATION**

August 4, 2025

#### **MATERIALS DUE**

September 2, 2025

#### **PUBLICATION DATE**

October 2025

## **NOV/DEC**

#### **SPECIAL FOCUS ON:**

Women in the Workplace

#### **HIGHLIGHTED TOPICS:**

- Empowering Stories of Women in Business
- Fun & Interesting Stats
- In-Depth Looks at Industries
- Exciting Benchmarks & Growth

### SPACE RESERVATION

October 6, 2025

## MATERIALS DUE

November 3, 2025

## **PUBLICATION DATE**

December 2025

# **ADVERTISING BUNDLES-**

<b>EXECUTIVE PLAN</b>	PROFESSIONAL PLAN	<b>START-UP PLAN</b>			
BUILDING INDIANA	BUILDING INDIANA	BUILDING INDIANA			
Full Page Ad   3 Issues Half Page Ad   3 Issues	Half Page Ad   6 Issues	Quarter Page Ad   6 Issues			
WEEKLY eBUZZ NEWSLETTER	WEEKLY eBUZZ NEWSLETTER	WEEKLY eBUZZ NEWSLETTER			
• 12 Ads   One per Month	• 6 Ads per Year	• 3 Ads per Year			
BUILDINGINDIANA.COM	BUILDINGINDIANA.COM	<b>BUILDINGINDIANA.COM</b>			
Web Banner   12 Months	Web Banner   6 Months	Web Banner   3 Months			
BUSINESS CASUAL VLOG					
EARNED MEDIA OPPORTUNITIES	EARNED MEDIA OPPORTUNITIES				
CLIENT SUBSCRIPTION PROGRAM	CLIENT SUBSCRIPTION PROGRAM				
\$1,300 PER MONTH	5950 PER MONTH	\$750 PER MONTH			
	CALL US FOR A CUSTOM ADVERTISING BUNDLE   219.226.030				

# TWENTY YEARS OF GROWING —















# **AD SIZES**—

Full Page Ad

2/3 Page

1/2 Page Island 1/2 Page Vertical 1/4 Page

1/3 Page 1/2 Page Horizontal

# **PRINT RATES**

	1 ISSUE	3 ISSUES	6 ISSUES
ROTATING PREMIUM POSITIONS Inside Front, Inside Back and Back Cover			\$3,630
FULL PAGE Safe: 8" x 10.5" Trim: 8.5" x 10.875" Bleed: 8.75" x 11.125"	\$3,657	\$3,525	\$3,330
<b>2/3 PAGE</b> 4.65" × 9.5"	\$2,860	\$2,750	\$2,575
<b>1/2 PAGE ISLAND</b> 4.65" × 7"	\$2,420	\$2,300	\$2,175
<b>1/2 PAGE</b> Vertical - 3.38" x 9.5" Horizontal - 7.5" x 4.65"	\$2,179	\$2,080	\$1,980
<b>1/3 PAGE</b> 4.65" × 4.75"	\$1,965	\$1,870	\$1,830
<b>1/4 PAGE</b> 3.5" × 4.75"	\$1,650	\$1,575	\$1,535

# **WEB AD SIZES**



Weekly Ebuzz Ad 200x200

# **DIGITAL RATES**

	3 MONTHS	6 MONTHS	12 MONTHS
<b>ROTATING LEADERBOARD</b> 728x90px	\$220/mo	\$195/mo	\$175/mo
ROTATING WEB BANNER 300x250px	\$205/mo	\$175/mo	\$160/mo

**EBUZZ RATES** 

3X 6X 12X

WEEKLY EMAIL \$365/eBuzz \$335/eBuzz \$305/eBuzz
200x200px

Let us help develop a strategic marketing bundle that best fits your company's needs to include Print, Web and EBuzz Ads.



**32% open rate,** which is better than the **27.48%** industry average.



156K visits to our website annually and 13K monthly!



our weekly emailed Ebuzz newsletter.

# Building Indiana BUSINESS

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