

## History in the making: Lowe brothers are selling food with a story

History was recently made at Blue Grass Livestock Market in Lexington as the first Verified Natural Beef cattle were sold “straight from the sawdust,” raised locally in Mason County. Cattle producers and processors will probably say it doesn’t matter to them if they sell “natural” or regular beef, but consumers are ready to pay premium prices for food with a story.

Jim Akers, chief operations officer of Blue Grass Livestock Marketing, said verified natural programs seem to be increasing in popularity.

This past winter, Blue Grass held a series of meetings about the process and what it takes for producers to participate. Akers says those meetings involved some producers, as well as Tyson Foods, which annually exports the largest percentage of beef from the U.S.

“We spent a day basically talking about all the pieces and parts, what you have to do to make it work to get the return on the investment,” Akers said.

So far, investing in the program has paid off for Ronnie and Jerry Lowe, who raised the natural cattle just recently sold. Akers says their steers brought in \$148.10 per 100 pounds.

“Two weeks ago, that price would’ve been in the low \$30s per 100-pounds,” he said.

Akers said producers give up a lot by following the stringent requirements for Verified Natural Beef. There is an overall change in feed ingredients. Participants cannot use Remission, a scientifically engineered blend of ingredients with probiotics commonly used.

“Obviously, if you have to treat anything with antibiotics, they’re not natural anymore ... They can’t use hormones, so you give up a lot of efficiency tools at the producer level,” he said, which makes raising the natural cattle more high maintenance, and they grow a little slower.

But does this mean the beef is healthier to eat?

“That’s a good question. But I’d leave that up to the consumer to decide,” Akers said. There’s a growing population who’s willing to pay a premium for natural products, and that provides a new market that may be attractive to some producers.

“Personally, I don’t think it’s better than the other.



**Jerry, left, and Ronnie Lowe are raising cattle as Verified Natural on their farm in Mason County. The natural steers they sold brought in a premium price, so the brothers plan to continue raising antibiotic- and hormone-free cattle for today’s market.**

“If that’s what the consumers are going to spend their dollars on, we’re going to raise and sell them....”

- Ronnie Lowe

But people want food with a story, so we’re going to sell it to them,” Akers said.

Cattle in the program are fully traceable, with EID tags — electronic identification — which is collected on a database with “tons of documentation that goes along with them as they change hands along the way,” Akers said. “For a lot of people, that’s really important.”

This is different from commodity cattle, of course, which are put on a truck and “sent to Nebraska or whatever,” he says. In the natural cattle process, it’s more of a formal exchange of information, which goes through IMI Global — a verification company, and involves different auditing procedures of the producers’ farms to make sure all records are intact and correct.

Ronnie and Jerry Lowe sold around 122 Verified Natural steers recently “right in the sawdust,” as Akers puts it.

“What was historic about their sale — we’ve sold natural cattle for other customers, but never in the sale barn and live in the sawdust until just recently. We’ve used our internet platform as our tool to market them in the past, because they never leave the farm of origin. It just recently came that you could put them in the auction.”

Ronnie Lowe said he and his brother attended the meetings with IMI and Tyson and decided the program could help them increase their profitability.

“This was our first time raising them at this magnitude,” he said. Their farm was already ahead of the curve, however, he said, due to their own record-keeping.

“We’ve done this for years; all our groups of cows have a letter, stays with that group of cows. That’s how we put them in the book, under that letter,” he said.

SEE **LOWE**, PAGE 2



**MAY IS BEEF MONTH:**  
Salute to Beef Producers **15.**

### INSIDE

EDITORIAL	4	MARKET REPORT	18
OPINION	5	CLASSIFIEDS	21

# Lowe brothers are selling food with a story

FROM PAGE 1

The Lowes work with about 650 head, have two sons that work on the farm and three hired hands in Mason County. “If that’s what the consumers are going to spend their dollars on, we’re going to raise and sell them. This all natural thing, it’s pretty much relatively new to this area,” Lowe said. They’ve been selling them as natural before the program, with an affidavit confirming they are hormone and antibiotic free, but decided to ramp it up with extra record-keeping and participating in audits. “There’s added value in this program,” Lowe said, but there is an extra cost. “Getting the certification, the audit,

the EID tags, but it made us several more dollars per head than we would’ve made.” Verified natural cattle are more popular out west, with a lot of western feed yards that only do natural, Lowe said. “Tyson is behind a lot of this — they could use every fat steer they can get their hands on that’s all natural. And I know they pay a premium for those kinds of calves.” Although there is some extra work involved in being a natural producer, Lowe says it is worth it. “There’s added money there, for sure,” he said. **By Bobbie Curd**  
**Field reporter**



A screenshot of cows with their electronic tracing tags is seen from Jerry and Ronnie Lowe’s farm in Mason County.

## Beshear: Federal runds now available to those affected by severe flooding

FRANKFORT – Following Gov. Andy Beshear’s request, President Joe Biden granted a Major Disaster Declaration for Kentucky last week. The president’s action makes federal funding available to help individuals and communities in the counties of Breathitt, Clay, Estill, Floyd, Johnson, Lee, Magoffin, Marion and Powell recover from the severe storms, flooding and mudslides that occurred Feb. 27-March 14. “I thank the president and his team for their quick action to help the people of Kentucky recover from these devastating storms,” Beshear said. “I visited just weeks ago to see the damage first-hand, and the needs are great. This was some of the worst flooding the state has seen in my lifetime, and it is our job to make sure we help the affected people and businesses get back to their lives and livelihoods.” This is the largest award for displaced individuals from damages to homes since a massive flooding event impacted the state in May 2010, when more than 4,200 structures were affected. In this case, counties have reported more than 1,200 instances of damage to infrastructure, debris removal and emergency measures costing more than \$72 million. Assistance for eligible survivors can include grants for temporary housing and home repairs, and for other serious disaster-related needs, such as medical and dental expenses.

Long-term, low-interest disaster loans from the U.S. Small Business Administration also may be available to cover losses not fully compensated by insurance or other recoveries and do not duplicate benefits of other agencies or organizations. Residents and business owners who sustained losses in the designated counties can begin applying for assistance with the Federal Emergency Management Agency by registering online at [www.DisasterAssistance.gov](http://www.DisasterAssistance.gov) or by calling 800-621-FEMA (3362) or 800-462-7585 for the hearing and speech impaired. The toll-free telephone numbers will operate from 7 a.m. to 11 p.m. (local time) seven days a week until further notice. When applying, a social security number, insurance information, damage information, bank information and contact information will be required. You should register with FEMA even if you have insurance. FEMA cannot duplicate insurance payments, but if you are under-insured, you may receive help after your insurance claim is settled. Registering with FEMA is required for federal aid, even if you registered with another disaster relief organization or a community or church organization. Additional county designations may be made at a later date if requested by the commonwealth and warranted by the results of further damage assessments.

## FARMERS REGIONAL LIVESTOCK MARKET OF GLASGOW, LLC

I-65 & U.S. 68 Exit • Smiths Grove, Ky.

### Dairy Sale Every Tuesday at Noon

Mike Hatcher

1-800-563-2131 • 270-384-6376 • 270-378-0512

#### MARKET REPORT: WEEK OF April 27, 2021

Farmers Regional Livestock Market of Glasgow, LLC

Total Receipts: 605. Supply included 14% feeder cattle (93% dairy steers, 7% bulls), 68% slaughter cattle (78% cows, 22% bulls), 18% replacement dairy cattle (11% fresh/milking cows, 1% bred heifers, 14% springer heifers, 4% open heifers, 51% baby bull calves, 19% baby heifer calves.) Feeder cattle supply over 600# was 61%.

**Dairy Steers:** Large 3: 361# 92.00, 420-445# 104.00-105.00, 460# 96.00, 550# 97.00, 613-635# 94.00-97.00, 650-678# 90.00-98.00, 813-815# 92.00, 930# 78.00. Large 4: 295# \$80.00

**Bulls:** Medium and Large 1-2: 315# 146.00, 425# 145.00. Medium and Large 2-3: 580#, 1110.00

**Slaughter Cows:** Breaker 75-80 percent lean 1440-1710# 59.00-66.00, H. Dr. 1435-1765# 67.00-76.00, Boner 80-85 percent lean 1095-1425# 56.00-66.00, H.Dr. 1115-1435# 67.00-77.00, L.Dr. 1135-1410# 43.00-54.00. Lean 85-90 percent lean 730-1065# 46.00-56.00, H.Dr. 780-1045# 57.00-65.00, L.Dr. 800-1185# 30.00-43.00

**Bulls:** 1-2 1290-2065# 60.00-98.00, H.Dr. 1415-2250# 97.00-105.00, L.Dr. 1275-1740# 79.00-86.00. 1-3 1440# 81.00.

**Fresh Milking Cows:** Common 725.00-1075.00, Common Jersey 675.00-825.00

**Bred Heifers:** Common 625.00.

**Springer Heifers:** Supreme 1350.00, Approved 1100.00-1275.00, Medium 875.00-1075.00

**Open Heifers:** Approved 575# 460.00, Medium 525-550# 300.00-360.00

**Baby Bull calves:** 13 head 60.00-250.00, 11 head 180.00-310.00 Beef Cross, 1 head 170.00 Brown Swiss, 6 head 80.00-140.00 Crossbred, 7 head 30.00-80.00 Jersey

**Baby Heifer calves:** 9 head 70.00-160.00, 5 head 220.00-320.00 Beef Cross

Call Hailey today to get in the May 20<sup>th</sup> issue of The Farmer’s Pride!  
Call - 270-384-9454 or Text 270-634-4164



Members of the Webster County 4-H 2021 National LifeSmarts Championship team are from left: Coach Wade Raymer, Emma Martin, Lily Martin, Allie Newman and William Leslie. Not picture is Ella Oakley.

# Webster Co. 4-H'ers win National LifeSmarts Championship

A group of Webster County 4-H'ers recently took top honors at the 2021 National LifeSmarts Championship, becoming the first Kentucky 4-H team to do so.

Members of the Webster County team include Lily Martin, Emma Martin, William Leslie, Allie Newman and Ella Oakley. They defeated a team from North Carolina to earn the championship. They are coached by Wade Raymer, the county's 4-H youth development agent.

"It's a huge honor for us," Raymer said. "It's the first time that a Webster County 4-H team has ever won a national contest."

A competition of the National Consumers League, LifeSmarts tests high school students' knowledge of consumer awareness in areas such as personal finance, technology, environment, health and safety, and consumer rights and responsibilities. Winners receive prizes and scholarship money. To make it to the championship round, students had to create an infographic, participate in a team activity with another team and answer quick-recall style challenge questions.

The group from Webster County started competing in 2018. Since then, they have won the state championships in 2019, 2020 and 2021. In 2019, they placed eighth in the nation. They did not compete in the 2020 national competition

due to the COVID-19 pandemic.

"It took lots of practice to win," Raymer said. "We started practicing virtually every Friday beginning in October. After the first year when we went to the national championship in Orlando, they set their goal to win it. They put in the time and effort to make it happen."

As national champions, each 4-H'er on the Webster County team received \$1,500 in scholarship money and additional prizes.

In addition to the national championship, Webster County 4-H'er and team captain Lily Martin, was named the LifeSmarts Student of the Year.

"LifeSmarts has taught me the practical skills that every adult truly needs to know," she said. "From how to file taxes to how to test a smoke alarm, I have learned skills that I will carry throughout my life. As I transition into adulthood, I feel infinitely more prepared because of my participation in this program."

"Lily was truly the leader of the group and helped keep everyone motivated," Raymer said.

Throughout 2020 and 2021 more than 100,000 teens competed for a chance to represent their state at the National LifeSmarts Championship. Competitors at the championship represented 60 teams from 30 states and the District of Columbia.

**Katie Pratt**  
**University of Kentucky**



For nearly 55 years, we have served our communities, partnered with customers, farmed our own land and helped you farm yours.

Deeply rooted in the communities we serve; we are committed to serving our customers and their parts needs.

That is why we have parts trucks that run daily between our stores to easily transfer parts between Bane-Welker locations or pick them up from the Case Parts Depot in Lebanon, Indiana.

We value our people, hard work, and our customers. In every sense, we are 100% employee-owned and 100% customer-focused.

Together, we will make a positive impact on our customers, our communities and ourselves. **We are Bane-Welker.**

<b>Circleville, OH</b> (740) 474.2181	<b>Crawfordsville, IN</b> (765) 866.0253	<b>Eaton, OH</b> (937) 456.6281	<b>Georgetown, OH</b> (937) 378.4880	<b>La Crosse, IN</b> (219) 754.2423
<b>Lebanon, IN</b> (765) 482.2303	<b>Pendleton, IN</b> (765) 778.1991	<b>Plain City, OH</b> (740) 363.1341	<b>Plymouth, IN</b> (574) 936.2523	<b>Remington, IN</b> (219) 261.4221
<b>Terre Haute, IN</b> (812) 234.2627	<b>Utica, OH</b> (740) 892.2831	<b>Wilmington, OH</b> (937) 382.0941	<b>Winimac, IN</b> (574) 946.6168	<b>Wingate, IN</b> (765) 275.2270

## Woodford Feed Co. protects its customers, employees

LETTER  
TO  
THE  
EDITOR

Henry  
Duncan  
Versailles

Woodford Feed Co., a popular farm and garden supply store in Woodford County, Versailles, continues to demonstrate concern for customers and employees during this past year of the pandemic attack.

Woodford County's farm and garden supply store has set high standards to help keep the employees and customers safe from COVID-19.

Bob Cleveland, owner, assumed management of the store from his late father, Robert, who founded the store in 1940.

The store's strict safety standards have been followed for these past 13 months, even throughout the busy planting season in the spring of 2020 and 2021.

Farm supply outlets are under undue pressure to "let down the guard," especially when customers come in droves during planting season.

It is not uncommon to see long lines of customers waiting in trucks and cars in front of the Woodford Feed Co. and store employees hustling back and forth filling orders. Face masks are required and customers are instructed to stay in vehicles. Delivery and spreader truck drivers also follow protective guidelines.

It is rewarding to do business with a merchant so dedicated in preserving the health and welfare of their customers and employees under such pressurized conditions. Woodford Feed no doubt has experienced a reduction in sales by these months of shopping restrictions.

They are appreciated in their efforts and doing their part in protecting our health and safety.

### Letters to the Editor

Letters to the editor are welcomed. Letters must include the author's name, address and phone number for verification purposes. Letters should be no longer than 500 words and will be edited for clarity.

Send letters to:  
**Letter to the Editor**  
**The Farmer's Pride**  
**P.O. Box 159**  
**Columbia, Ky. 42728**

## Take advantage of the aid available

Poultry and eggs are still Kentucky's number one agricultural commodity despite a pandemic year. Through this troubling year, our industry has worked diligently to meet the growing demand and has even had expansion opportunities in the Commonwealth.

With any endeavor, assessing and evaluating current conditions of equipment and buildings are necessary for long term success. However, if you are looking at upgrades and replacements, the cost of those repairs has skyrocketed this past year. An increase of 30 percent in construction alone from two years ago has put a slight damper in getting those repairs or improvement projects completed.

The question is how do you offset those costs and not take a huge hit in your profit? Programs, grants, cost-share opportunities are simply the best ways to improve your farm without feeling it in your wallet. Sure, it requires some paperwork but a little sweat equity never hurt anyone.

One positive outcome that came out of 2020 was the increase in government subsidies and programs for agriculture and agricultural producers. If you have not already talked to your local extension agent, FSA office, or banker, I urge you to do so soon. There are many opportunities that we can take advantage of. Examples include CFAP, low interest loans, grants and programs through commodity groups that are there to help you manage during these difficult times.

With spring crop planting underway and the first cutting of hay just around the corner, many of us are trying to forecast what will happen in 2021. We have already had a bit of chaos from mother nature or "spring in Kentucky." 2020 was definitely a year full of unexpected surprises and challenges and 2021 may be as well. It is always a gamble in agriculture, but with forecasting and good planning we can hopefully minimize those risks through some of the programs available.

As we just finished the basketball season and as baseball starts to heat up, I am reminded of some lessons in life that come from these sports. When playing basketball it is always good for the player to get the green-light from the coach. This gives the player the means and approval to take control of the situation, assess, and shoot the ball.

It's been said, "You hit 0 percent of the shots you don't take." The same adage goes for grants, low interest loans, and other aid programs. You get 0% of the help that you did not apply for.

Take time this week to research programs that could help you to improve your energy efficiency, reduce your interest rates, or ways to help bring the next generation back to the farm with new and beginning farmer programs. Use the tools we have available to improve and diversify your farming operation.

If you do not find what you are looking for today, still speak to your FSA officer or extension agent. They will be able to keep their eyes and ears open for you and your operation.

A little goes a long way, so in 2021 how will you take advantage of the programs offered?

Wishing you and your family God's blessings and a very successful agricultural season this year.



KENTUCKY  
POULTRY  
FEDERATION  
PRESIDENT

Dan  
Flanagan

"You hit 0 percent of the shots you don't take." The same adage goes for grants, low interest loans, and other aid programs



## The Farmer's Pride

**Sharon Burton** .....Publisher .....snburton@farmlandpub.com

**Toni Humphress** .....General Manager .....toni@farmlandpub.com

**National Sales Rep** .....J.L. Farmakis .....www.jlfarmakis.com...203-834-8832

**Hailey Hare** .....Circulation .....readerservice@farmlandpub.com

Send news items to  
**newsroom@thefarmerspride.com**  
**270-384-9454 • Fax 270-495-0222**

P.O. Box 159, Columbia, KY 42728  
E-mail: pride316@duo-county.com  
**thefarmerspride.com**

**PERIODICALS POSTAGE PAID** at Columbia, Ky. 42728 with additional entries. [ISSN 1056-7666] The Farmer's Pride is published every first and third Thursday of each month with an additional publication in February by Farmland Publications, Inc.

**STREET LOCATION:** 316 Public Square, Columbia, Ky. Mailing address: P.O. Box 159, Columbia, KY 42728.

**ANNUAL SUBSCRIPTION RATE:** \$25. Send check or money order to Circulation Manager, The Farmer's Pride, P.O. Box 159, Columbia, KY 42728 or subscribe online at [thefarmerspride.com](http://thefarmerspride.com)

**POSTMASTER:** Send address changes to The Farmer's Pride, P.O. Box 159, Columbia, KY 42728.

**DEADLINES:** Advertising and news deadlines are 4 p.m. Thursday prior to Thursday publication.

**ADVERTISING POLICY:** Farmland Publications is not responsible for more than one incorrect insertion of an advertisement. Publisher can assume no liability for typographical error except to re-run or cancel charges on the incorrect portion of the ad. All advertising is run subject to publisher's approval. The Farmer's Pride does not knowingly accept fraudulent or objectionable advertising. Readers are asked to report any misrepresentation by any advertisers.

# The bulls are pumped



## MARKET WATCH

Dewey Strickler

While the fundamentals look bright for corn, do not take them for granted....

An eight-month rally in corn does not occur very often. However, we are in the midst of one now, and the bulls are pumped with enthusiasm. Be advised, it will not last forever but might continue a bit longer. The factors supporting the market are the tightening of stocks, dryness in Brazil, and strong exports.

While not a big factor, planting is running slightly behind schedule at 17 percent complete compared to 24 percent a year ago, and 20 percent for the average. Looking at exports, they continue to shine with inspections last week the third highest of the season at 76.8 million bushels. China took the largest share of shipments. The pace of shipments slipped for two weeks but has turned up again. While the fundamentals look bright for corn, do not take them for granted as the geopolitical landscape is uncertain, meaning the situation could change in a heartbeat.

Soybeans are mostly following corn, but also underpinned from the tightest stocks situation since 2013. Although world stockpiles are declining, Brazil is forecast to have a record crop. Meanwhile, planting is underway, and 8 percent done compared to 7 percent a year ago and 5 percent for the average. Looking at exports, inspections last week were the second lowest of the season at 8.5 million bushels. They must average 13.8 million bushels each week to reach USDA's projection of 2.28 billion bushels. Since November, the pace of shipments has fallen over 89 percent. However, it is apparent that the decline in exports is taking a backseat until the crop is planted.

Recent freezing temperatures has had some impact on winter wheat as the ratings fell 4 points last week to 49 percent of the crop in good-to-excellent condition. This is underpinning the market along with an increase in wheat being used in feed rations. Meanwhile, planting of the spring crop is moving along and is 28 percent complete compared to 13 percent a year ago and 19 percent for the average. Looking at exports, inspections last week were 20.7 million bushels and below the average of 25.7 million bushels that must be shipped each week to reach USDA's target of 985 million bushels. While wheat values have risen from some concerns of crop deterioration, the funds are short and been forced to cover.

**DEWEY STRICKLER** is president of Ag Watch Market Advisors, LLC. Email Strickler at [agwatchchds@comcast.net](mailto:agwatchchds@comcast.net) or go online at [www.agwatch.biz](http://www.agwatch.biz).

# More greenhouse gas comes from rural leaders than rural America

While everyone uses water, Americans use it up, noted Wallace Stegner, the preeminent writer of the West, in his 1992 book of essays *Where the Bluebird Sings to the Lemonade Springs*.

That shrewd observation is even more accurate today.

In fact, even though we've dammed every river west of—and including—the Missouri, pumped most underground aquifers to the edge of emptiness, and captured every melting snowflake from the Rockies to the Sierras, much of the West remains in perpetual drought.

Worse, there is no end in sight for the region because the overwhelmed habitat now requires the overuse of water.

No one anywhere else should feel superior; we all totter on a ruinous edge of our own calamity: climate change.

And just like the Westerners who continue to fuel the urban sprawl of waterless Phoenix, Los Angeles, and San Jose, too many of us still believe climate change either isn't a real problem or is someone else's problem.

That's especially so in American agriculture where even the mention of the phrase brings hoots, brickbats, and derision. Witness the latest national idea to mitigate climate change: President Joe Biden's hope to protect 30 percent of U.S. land and coastal seas by 2030.

The yet undefined White House effort, slugged "30x30," will require minimum effort to meet its coastal seas goal; already about 26 percent of U.S. coastal waters are protected.

The rub—especially for farmers and ranchers—comes on the land protection side because only about 12 percent of the U.S. is in what National Geographic magazine describes as "a largely natural state." That means about 440 million acres, or an area twice the size of Texas, needs to be protected to meet a 30x30 target.

Enter the ag anger.

That single figure, 440 million acres, say many national, state, and local farm and commodity organizations, means that farmers and ranchers are obvious targets for a yet-unannounced federal "land grab" to meet the White House goals.

The fact that no such land grab is in the cards—no formal land and seas protection

program has been announced by the White House—has not stopped farm groups, rural state politicians, and ag conspiracy peddlers from promoting the "land grab" baloney far and wide.

Indeed, announced Secretary of Agriculture Tom Vilsack in late April, the only aspect of 30x30 now underway by the U.S. Department of Agriculture is the exact opposite of a land grab: USDA is pursuing "a series of outreach efforts" that ask "a series of questions" of "commodity groups, farm organizations, and others" for "their input" on "creative and innovative ways to encourage folks to participate..."

In the meantime, Vilsack emphasized, "There is no intention to take something away from folks."

But that fact—that there is no 30x30 "land grab" in the works—did not stop "(g)overnors of 15 Midwestern states including Iowa, Nebraska, and South Dakota," from sending a "letter to President Biden... saying they have not been adequately consulted on the program..."

Most likely because—once again—there is no "program."

A few days later, however, Vilsack had to again squash completely phony press stories about how the Biden Administration hoped to drastically reduce America's meat consumption as part of its recently announced climate change policy.

In fact, "Biden's commitment didn't include any targets for agriculture or any other sector," reported the authoritative Agri-Pulse April 27.

Mostly because there is no formal climate change program yet.

And, it seems, there will never be one if many of today's ag leaders and rural politicians continue to peddle their claptrap about "land grabs" and hamburgers. But that's what their deceits are really about; they like it just the way it is and tough luck to all who follow.

Which brings us back to Stegner's experience of how most Americans see their role in the environment: we use it up. And as we do, we don't want to talk about it.

Not honestly, anyway.

**ALAN GUEBERT** publishes a weekly column Farm and Food File through the U.S. and Canada. Past columns, events and contact information are posted at [farmandfoodfile.com](http://farmandfoodfile.com). Contact Alan Guebert by email at [agcomm@farmandfoodfile.com](mailto:agcomm@farmandfoodfile.com).



## FOOD & FARM FILE

Alan Guebert

No one anywhere else should feel superior; we all totter on a ruinous edge of our own calamity: climate change.

# Small grain production transitions to meet industry needs



KENTUCKY  
SMALL GRAIN  
PROMOTION  
COUNCIL  
CHAIRMAN  
PAT  
CLEMENTS

More than 30 years ago, a group of small grain producers, university personnel and industry representatives conducted their first meeting to develop an organization that would work to help small grain producers in Kentucky. Their objectives were simple:

- Identify and develop specialized market opportunities for small grain producers
- Support research that is directed towards increasing the profitability of small grain production
- Provide continuing education opportunities such as seminars led by wheat specialists, workshops on personnel management and machinery maintenance, economic pesticide application and training, etc.
- Provide representation for Kentucky's small grain producers.

I thought it would be a nice time to update you on how your grower and checkoff boards are continuing to work toward these goals.

On identifying and developing specialty markets, we continue to appreciate the opportunities that Siemer Milling has brought for Kentucky farmers. Much of the wheat

that is grown in Kentucky ends up at a Siemer mill to be processed for several popular items on store shelves and restaurant menus. Siemer has also invested in production research by supporting the Grain and Forge Center of Excellence.

A recent initiative that shows great promise is redeveloping the rye markets in Kentucky. Small grain growers are benefiting from the surge in local distilleries looking for locally-grown grains. Partnerships have formed to grow the markets, and the goal is to have 10,000 acres of rye in production by 2030. We have also been investing in research for barley, another popular distiller's grain.

Research has always been an investment priority for Kentucky

Small Grains Growers. To date, more than \$3.8 million have been directed to small grain research and education programs to grow small grain grower profitability. No-till and intensive wheat management have been cornerstone programs in achieving that mission.

Other noteworthy projects include Kentucky small grain variety development, precision agriculture, using ryegrass to reduce the fragipan layer, reducing head scab, and many more. We will be soliciting new projects to consider in the coming months. If you have ideas, feel free to contact me or our staff.

The advances of Kentucky's wheat industry would not have been possible without the University of Kentucky's contributions, and collaborations with farmers, ex-

tension experts, and private consultants. Kentucky wheat production has grown 87 percent since the Kentucky Small Grain Promotion Council was formed, and three of the past five years have resulted in record average wheat yields: 80 bushels per acre in 2016, 77 bushels per acre in 2017, and 76 bushels per acre in 2019.

According to the National Agriculture Statistics Service, Kentucky farmers seeded 530,000 acres this past fall, up 20,000 acres from previous year. Wheat condition remains mostly good despite being subjected to two significant freezes. It will be interesting to hear what UK's wheat and small grain experts tell us at the May 11 wheat meet-

SEE SMALL, PAGE 14

## KENTUCKY AG SERVICES DIRECTORY

Need to Refinance Your Farm or Ranch Loan?  
**CONTACT US TODAY!**  
(888) 398-4119 • [www.ffb1.com](http://www.ffb1.com)



**FIRST FINANCIAL BANK**  
Farm and Ranch Division



**THE DAIRY ALLIANCE**

**Denise Jones**  
Senior Manager of  
Farmer Relations

cell: 270.970.4792  
toll free: 800.343.4683  
[djones@thedairyalliance.com](mailto:djones@thedairyalliance.com)

P.O. Box 77  
Loretto, KY 40057  
[thedairyalliance.com](http://thedairyalliance.com)

**Kentucky Aquaculture Association**  
**502-782-4104**



111 Corporate Dr.  
Frankfort, KY 40601



**Kentucky Farm Bureau**

**Mark Haney**      **Drew Graham**  
President      Executive Vice President

9201 Bunsen Parkway • Louisville, KY 40220  
**502-495-5000**  
[kyfb.com](http://kyfb.com)



**Kentucky Pork Producers Association**

Bonnie Jolly  
1110 Hawkins Drive  
Elizabethtown, KY 42701  
**270-737-5665**

"Supporting Kentucky's Swine Industry"



**Ky. Poultry Federation/  
Ky. Egg Council**

2248 University Station • Murray, KY 42071  
**Ph. 270-404-2277**  
[jguffey@kypoultry.org](mailto:jguffey@kypoultry.org)  
"Poultry & Eggs – #1 Ag Commodity"



**KDDC**  
**Kentucky Dairy Development Council**

176 Pasadena Drive • Lexington, KY 40503  
**H.H. Barlow, III, director**  
Phone: (859) 516-1129 • Fax: (859) 260-2060  
Email: [kddc@kydairy.org](mailto:kddc@kydairy.org) • [www.kydairy.org](http://www.kydairy.org)

**AWMA**  
**AGRICULTURE WORKFORCE MANAGEMENT ASSOCIATION**

Phone: 859-233-7845 • email: [h2a@awmalabor.com](mailto:h2a@awmalabor.com)  
[www.awmalabor.com](http://www.awmalabor.com)  
1510 Newtown Pike, Ste. 110 • Lexington, KY 40511



We want to help you and your family, the stewards of Kentucky, to be productive, profitable and sustainable for future.

- Call/email/text today about Production and Marketing opportunities still available!!
- Maximize your YIELDS with our Scouting and Delta Ag Products – CropKarb/Perc-Plus/BoronPlus. Great ROI for your family.
- Order today NuTech, Stewart and Partners Brand outstanding corn and bean varieties for 2021 crop with Rice Agri-Marketing!

To those that serve our Country - Thank You

"Pay respect to whom respect is due,  
Honor to whom honor is due."  
**Romans 13:7**

"This is how we know what love is;  
Jesus Christ laid down his life for us.  
And we ought to lay down our lives for  
our brothers and sisters."  
**1 John 3:16**



**Rice Agri-Marketing**  
[Riceagrimarketing@att.net](mailto:Riceagrimarketing@att.net) or call  
**270-314-4317 • 270-314-3075 • 270-302-7138**



The Schwartz Family is ready for the farmers market to open. Shown are Zach with Bryce, Margaret with Nora

## Families see increase in business despite pandemic

An increasing number of farmers are direct marketing their farm produce and value-added products to customers. Two such farms are Fink Meats and Schwartz Meat Company, which both sell lamb.

Lamb might not immediately come to mind when one thinks of locally sourced meats, but Megan Wortman of the American Lamb Board says lamb purchased locally has been increasing over the last few years and even more rapidly since the pandemic began last year.

“We have seen the interest in preparing lamb skyrocket,” Wortman said.

She noted that people recognize lamb as a special occasion meal, and since people weren’t eating out this past year, they would select lamb to cook a special meal at home. Consumers are also using ground lamb and cheaper cuts for regular family meals.

While Fink and Schwartz both sell lamb, they have different years of experience and different marketing efforts.

Both companies share the same philosophy, however – they want to provide a fresh local product and build a relationship with their customers to teach them where their food comes from, and both are successful businesses.

Fink Meats, located in Winchester, began in 2013 as Double F Freezer Lambs, the FFA SAE project of Allison Fink. The Fink family, which includes

parents Andre and Betsy and brother Stefan, are known across the state for Double F Club Lambs.

“In the beginning, I took advantage of opportunities at local businesses that would let me set up and talk about my meat products,” Allison said.

While it didn’t lead to huge sales, she educated others about purchasing local American lamb. Sales did grow steadily from five lambs in 2013 to 50 lambs last year. Betsy, who now runs the business, said the Winchester Farmers’ Market was the key and became their best opportunity to educate people about lamb. “We started selling lamb sausage sandwiches in 2018,” she said. “That’s when things took off.”

She recalled how mothers with young children, especially boys, came early in the morning to market, the boys were hungry, and the moms would purchase a sausage sandwich served on a hamburger bun. When the moms finished shopping, the boys would go to the car, and the moms would come back and buy sausage and add a few other cuts.

She said the business had to stop and evaluate if it was cost effective to take the necessary three people off the farm to cook and sell sandwiches and sell cuts.

SEE **FAMILIES**, PAGE 9

# POWELL FARMS INC. CONSIGNMENT AUCTION

## May 14 & 15 @ 9 a.m.

Located 1/4 mile north of I-71 and exit 34 at corner of Hwy. 421  
North and Carmon Road. Campbellsburg, KY 40011.



### RECEIVING:

May 3 – 11  
No vehicles or junk tires.

### LOAD OUT:

Sunday, May 16 noon – 6 p.m.  
Mon., May 17 – Sat., May 22 from  
8 a.m. - 6 p.m.

**2- day auction with 1 ring selling each day.**  
**Auction open to live in-person bidding or online bidding.**  
**Online bidding@ [www.uselevel.com](http://www.uselevel.com) or [www.proxibid.com](http://www.proxibid.com)**



**COMMISSION RATES: 10% per item \$10.00 minimum, \$450.00 maximum per item. No sale fee \$10.00 per item. Checks will be mailed out May 24.**

**TERMS:** 3% Buyers premium for both on sight & online buyers. Payment cash, good check paid in full day of sale. Online buyers see terms on bid platforms. All items sell as-is where-is with no warranties or guarantees by Powell Farms Inc. or it's employees.  
Not responsible for accidents or theft.

### CONTACT:

**David Powell 502-558-9491 • [powell.auctions@gmail.com](mailto:powell.auctions@gmail.com)**  
**Larry Ryan 502-648-5177**

**For an updated list, visit [auctionzip.com](http://auctionzip.com)**

# Powell Farms Inc.

#258136



## Chocolate Chip Fluffernutter Blondies

- 1 cup butter, softened
- 1 cup packed brown sugar
- ¾ cup creamy peanut butter
- ½ cup white sugar
- 1 egg
- 1 egg yolk
- 2 cups all-purpose flour
- 1 teaspoon baking soda
- ½ teaspoon salt
- 2 cups chocolate chips
- 1 ½ cups miniature marshmallows

Preheat oven to 350 degrees F. Grease a 9x13-inch baking dish.

Beat butter, brown sugar, peanut butter, and white sugar together in a bowl until smooth and creamy. Add egg and egg yolk and mix gently. Gradually stir in flour, baking soda, and salt just until batter is mixed. Gently fold chocolate chips and marshmallows into batter. Spread batter into the prepared baking dish.

Bake in the preheated oven until edges are lightly browned, 15 to 20 minutes. The center will set as it cools. Cool completely before slicing, about 30 minutes.

## Grilled Greek Potatoes

- 4 large russet potatoes, scrubbed
- 2 tablespoons lemon juice
- 1 tablespoon olive oil
- 1 teaspoon finely chopped garlic
- 1 teaspoon Greek seasoning

Pierce potatoes all over with a fork. Place potatoes in the microwave and cook until soft, about 15 minutes.

Mix lemon juice, olive oil, garlic, and Greek seasoning together in a small bowl.

Cut potatoes in half lengthwise and score the flesh. Brush on the seasoned oil.

Step 4

Preheat an outdoor grill for medium heat and lightly oil the grate. Place potatoes flesh-side down and grill until browned, 10 to 15 minutes.

- 6 ears corn
- 5 medium plum tomatoes, seeded and chopped
- ½ medium red onion, chopped
- ½ medium red bell pepper, chopped
- 2 medium green onions, sliced
- 2 tablespoons chopped fresh cilantro

### Dressing:

- 3 tablespoons olive oil
- 2 tablespoons lemon juice
- 1 tablespoon white sugar
- ½ teaspoon cayenne pepper
- ½ teaspoon salt
- ¼ teaspoon ground black pepper

Preheat an outdoor grill for medium heat and lightly oil the grate.

Cook corn, covered, on the preheated grill until golden brown in spots, turning occasionally, 10 to 12 minutes. Cool enough to handle; cut kernels from cobs. Place in a large bowl; add tomatoes, onion, bell pepper, green onions, and cilantro and mix well.

Whisk oil, lemon juice, sugar, cayenne, salt, and pepper for dressing together in a small bowl. Stir into vegetables until well mixed. Chill until ready to serve.



## Maple-Mustard Glazed Pork Chops

- ¼ cup lightly packed brown sugar
- 1 tablespoon fresh-ground black pepper
- ½ teaspoon salt
- 1 teaspoon onion powder
- 1 teaspoon paprika
- 4 (6 ounce) boneless pork loin chops
- ¼ cup pure maple syrup
- 2 tablespoons spicy brown mustard

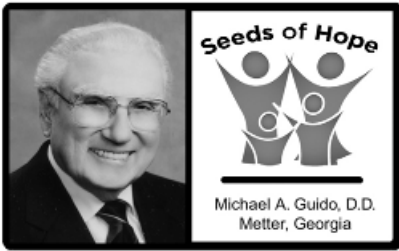


Stir together the brown sugar, pepper, salt, onion powder, and paprika in a bowl. Coat the pork chops with this mixture on both sides. Cover and place in the refrigerator 6 hours to overnight.

Place oven rack in it's highest position. Set oven to Broil.

Place pork chops onto a slotted, two-piece broiler pan. Stir together the maple syrup and spicy mustard. Broil pork chops for 5 minutes, then turn over, and broil for another 5 minutes. Brush the tops with the mustard glaze, and cook for 1 minute. Turn the chops over, brush again, and broil for an additional minute, or until cooked to your desired degree of doneness. Remove pork chops to serving plates and top with additional glaze, if desired.

All recipes are courtesy of AllRecipes.com



## Singing His Praises

“Congratulations” is a word of encouragement that we all enjoy hearing. Being recognized for any of our accomplishments means that someone has noticed what we have done. It usually brings us feelings of worth and value, importance and significance. Often we swell with pride saying, “Look at me! I’m someone doing something special.”

When things had finally stabilized in David’s life, he paused briefly and rejoiced by saying, “He put a new song in my heart.” This was not the first time that God heard and answered his prayers. God had delivered him many times – perhaps more times than he could ever remember. And singing a song was not a new thing for David. It is something he did often. We hear his songs throughout the psalms because thanksgiving and praise were a central part of his life. But “a new song in his mouth, a new hymn of praise.” What could this possibly mean?

All too often we take God’s goodness and grace and gifts for granted. We expect His deliverance from “messy” situations. We expect Him to heal us when we are sick. We expect Him to provide for every one of our wants and needs. In one way or another, He does. He guides us and guards us and gives us what we need. And when He does, we should be sensitive to His love to see and understand it as a new act of deliverance.

Each day is a new day filled with new gifts because we have never been where we are at this moment in our lives. So, we are to enjoy every day as a new day because we have never experienced this particular day. Each day deserves a new song!

Visit us at [SowerMinistries.com](http://SowerMinistries.com)

# Families see increase in business despite pandemic

FROM PAGE 7

“We saw a decrease in sales the days we didn’t cook,” she said.

The true business “game-changer” for Fink Meats was a meat case freezer and trailer purchased through a Kentucky State University grant. The case with sliding glass doors allows customers to select the cuts they want rather than saying they want a package of lamb burger and Betsy digging through a cooler to find it.

Fink Meats sells lamb to the Sage Rabbit, a Lexington restaurant featuring locally sourced seasonal menus. They go to special events and festivals. Fink Meats is available at the Good Food Co-op, and the Nutrition Center in Richmond purchases the organ meats. Betsy even takes a cooler to her exercise class.

### Schwartz Meat Company

When Margaret Schwartz, of Paris, lost her job in 2018, she found her passion, developing Schwartz Meat Company to sell their home-raised lamb. Husband Zach is the sixth generation of the Schwarz family to raise sheep and enjoys raising club lambs.

They found a USDA inspected processor for a lamb for themselves and liked the resulting cuts. They processed another lamb and offered it for sale on so-

cial media, and when it sold out immediately, they decided, “Now is the time!”

“The important thing I learned quickly was that each market is different.”  
- Margaret Schwartz

Schwartz Meat Company became a reality in 2020, just as restrictions were being put in place due to COVID-19, but Margaret forged ahead, having taken online courses on how to sell at farmers’ markets.

She sells at the Bourbon County market, Fresh Market Fridays at Ashford Acres, a wedding venue in nearby Cynthiana, and special events in Old Washington near Maysville.

“The important thing I learned quickly was that each market is different,” Margaret said.

The Bourbon market shoppers are older and eat less meat, so chops are in packages with two rather than four. They also split a leg of lamb, which normally would feed eight people, into smaller portions.

At Ashford Acres, the market is a younger crowd that will buy in bulk and spend more money. They also want to learn how to cook, and Margaret has developed a cooking group and comes prepared with recipes.

“I always tell them to call me if they have questions,” she said.

she said.

Margaret is also very adept at telling their story through social media.

“Today’s customer wants to know where their food comes from and how it is raised and who raises it,” she said. Her social media accounts are full of charming photos of the Schwartz family, including 4-year-old son Bryce and 2 ½-year-old Nora doing chores in the barn and working with the sheep.

Both Fink Meats and Schwartz Meat Company have felt the stress of processing. While Fink had already scheduled their dates for 2020, Betsy said she still had to work with their company to understand that the meat is for resale.

“Sometimes they just slap the label on, and it’s not very attractive for a meat case,” she said.

Margaret keeps a notebook handy as she calls every processor she is aware of to ask if they can squeeze in a few lambs. She said processing held them back from growing, so she now books ahead as much as possible and has 40 lambs booked for 2022.

“Processing has been a shock and a real stressor,” she said. “We could have easily done 40 lambs last year but could only do 21 just because of processing.”

Both companies look forward to 2021 and continuing the growth seen in 2020.

By Toni Riley  
Field Reporter



CBD clones  
CBG clones

## Excellent Quality Great Price

*Reserve yours today!*



## Hemp Clones available!

**VARIETIES TO CHOOSE FROM:**  
BaOx • Cherry Citrus • Sweetened • T1 • Stout

**SUPPLIES:** Styrofoam trays, soil mix, bark mix, drip tape, irrigation supplies, plastic mulch (3' & 4' 1.25 mil) and MORE!

**Northern KY Tobacco Greenhouses & Supplies**  
1490 Hwy. 35 • Sparta, KY 41086  
502-463-2412 • Fax 502-463-2416  
kitty.nkygreenhouses@gmail.com

## West Kentucky Select Bred Heifer Sale

Selling 250 Fall Calving Bred Heifers



New Date

**Saturday, May 22, 2021**  
**12:00 Noon Central Time**

**Kentucky-Tennessee Livestock Market**  
**Guthrie, Kentucky**

*All heifers qualify for both Kentucky and Tennessee Cost Share Programs*

See these heifers at: [www.kyheifersale.com](http://www.kyheifersale.com)

For more information contact:  
**Kevin Laurent, University of Kentucky (270) 625-0994**  
**Mark Barnett, KY-TN Livestock Market (270) 483-2504**

*All heifers are guaranteed bred to bulls with known EPDs and have met stringent requirements for health, quality and pelvic measurements.*

Sponsored by the Univ. of Kentucky and Univ. of Tennessee Cooperative Extension Service

# LIVESTOCK BREEDER DIRECTORY

**Call Hailey Hare at 270-384-9454  
or 270-634-4164 to place your ad  
in the Livestock Directory.**

***Email [pridemarketing@duo-county.com](mailto:pridemarketing@duo-county.com)***

**High View Farm**



**REGISTERED ANGUS**  
CAMPBELLVILLE, KENTUCKY  
**Ben T. Cox, D.V.M.**  
**270-469-5517**

**SF** **St. Clair Farms**  
Registered Angus

Eric & Sherry St. Clair  
Cell 270-617-1079

13433 Falls of Rough Rd.  
Falls of Rough, KY 40119  
**stclairangus.com**

**DIAMOND MK** **Foundation Genetics**

**Bulls:**  
**Registered Angus, Chiangus & Chimaine Cattle**  
**BREEDING STOCK & YOUTH CATTLE**  
719 Oil Field Rd. • Horse Cave, KY 42749  
**270-786-3020 – 270-404-5304**  
*Joe & Mary Kate Kordes* *Tim & Wanda Quiggins*

**SAFETY ZONE**  
CALF CATCHERS

*The Cattlemen's Friend*  
**Harry Rogers**

3460 Old Franklin Rd. • Scottsville, KY 42164  
270-622-9337 • [amosuh60a@nctc.com](mailto:amosuh60a@nctc.com)  
**KY Dealer** 

**RANKIN FARMS**  
*Jerry & Judy Rankin*

**Purebred Angus Bulls**  
**18 — 20 months • fertility tested**  
Jerry | 859-319-1400 • Judy | 859-583-1400  
Danville, KY

**Isaacs Angus**  
**Tim & Ann Marie Isaacs**  
809 Glen Logsdon Rd. • Horse Cave, KY 42749  
270-528-5486 • 270-528-1946  
Matt Isaacs – 270-774-5486

Quality Alfalfa Hay  
Registered Angus Cows For Sale  
Registered Angus Bulls – Service Age

**STAR C FARM**

**Black Simmental Cattle**

James C. Coomer 8265 Tompkinsville Rd. Glasgow, KY 42141 270-427-2363	Jell Coomer 420 South Fork Rd. Glasgow, KY 42141 270-590-1157	James Coomer 2831 27th St. De Witt, Iowa 52742 616-834-6687
--------------------------------------------------------------------------------	------------------------------------------------------------------------	----------------------------------------------------------------------

e-mail: [jcoomer@scrtc.com](mailto:jcoomer@scrtc.com)

**Robey Farms**

Est. 1899  
Schochoh, Kentucky

**REGISTERED HOLSTEIN CATTLE**  
RHA 29300m 1055F 868p  
Registered Yearling Bulls Always Available

Chris Robey  
270-726-5543

Adam Robey  
270-726-0494

**JMS** **Polled Herefords**  
LINEBRED VICTOR DOMINO CATTLE

Danny Miller  
and  
Trent Miller

**BULLS FOR SALE**  
**[jmsvictordomino.com](http://jmsvictordomino.com)**

270-465-6984 • 270-566-2694 • 270-566-2000



– Ag Careers –

# Careers in the poultry industry

The poultry industry is big business, and the top commodity in Kentucky! There are lots of jobs working with poultry companies. There are also jobs with companies that supply products to the poultry industry (known as ‘allied industry’).

While we can support small farms to produce our poultry and eggs, large poultry companies will enter into a contract with family farmers to raise the birds or eggs that will be processed and sold in grocery stores or restaurants.

**Meat Production**

The chickens and feed are owned by the company, but the grower owns the land and the chicken house. The farmer gets paid based on the number of chickens he/she is able to raise to the right weight. The company has breeder flocks that produce the eggs that the meat chickens are hatched from. They also own the hatchery, mix the feed, and the processing plants.

Within a chicken meat company, some of the job opportunities include:

- Manager for the breeder farms producing the hatching eggs
- Managers for the hatcheries producing the chicks that will be raised on the contract farms
- Managers for the feed mills fixing the feed for the chickens
- Buyers for the ingredients to be used to mix the feed
- Nutritionists who tell the feed mill workers what amounts of the different feed ingredients they need to mix together to get a good feed for the chickens
- Live production supervisors who help the farmers raising the chickens
- Managers for the slaughterhouse where the chickens are slaughtered and made ready for sale.
- Quality control managers to make sure that only the best chicken is being produced and ready for sale
- Manager of the buildings where they make the ‘further processed’ chicken like chicken nuggets or chicken bologna
- Business managers who hire the workers and make sure that they get paid on time
- Business managers who pay the bills and make sure the company gets paid for the chicken meat it sells
- Marketing managers for selling the chicken produced

**Egg Production**



Photo courtesy of Matt Hilton, Kentucky Farm Bureau Studios & Hayden Farms.

Kentucky has several egg production farms, with hens laying 1 billion eggs per year. The egg company owns the hens and collects the eggs for sale. The eggs can be cleaned and packaged for sale in grocery stores or they can be sent to ‘breakers’ where they break open all the eggs to get the contents. This liquid egg can then be used in bakeries, restaurants, and companies building food products that contain eggs – which includes ice-cream! The company owns the farms that raise the pullets from chicks till they are ready to lay eggs, the farms with the laying hens, the feed mill, and the facility for cleaning and packaging the eggs for sale.

As with the chicken meat industry, the egg industry also hires a lot of different types of workers:

- Manager of the pullet farms
  - Manager of the layer farms
  - Manager of the egg processing facility
  - Marketing managers for the sale of the eggs
  - Quality control managers
  - Feed mill manager
  - Buyer for feed ingredients
  - Nutritionist
  - Business managers who hire the workers and make sure that they get paid on time
  - Business managers who pay the bills and make sure the company gets paid for the chicken meat it sells
  - Marketing managers for selling the chicken produced
- All the companies need:**
- Specialists to make sure that the activities do not

hurt the environment.

- Job training professionals
- Computer programmers
- Food scientists to produce new products with the poultry meat or eggs that the companies produced
- Veterinarians to make sure that the chickens stay healthy

In addition, there are a lot of different companies that produce products that are used by the poultry companies – feed ingredients, equipment, medications, packaging material, etc. They also need geneticists that maintain the breeding stock, selecting breeders for improved growth rate or egg production

Job opportunities in the poultry industry are worldwide. Many poultry companies have production in more than one country. If you are interested in working abroad, speaking a second language is very useful.

There are lots of opportunities to work with the poultry industry. There may be a spot for you!

The articles and information in Pride in Agriculture Education page are provided by the Kentucky Agriculture and Environment in the Classroom. KyAEC and its members partner to bring agriculture learning to Kentucky schools and youth organizations through educational programs, workshops, and curriculum development.

Learn more by visiting [teachkyag.org](http://teachkyag.org) or [kyfoodandfarm.com](http://kyfoodandfarm.com)



# Baleage basics

Baleage is making silage in bales of wilted forage that is wrapped in plastic. Baleage only needs one to two days of good curing weather compared to three or four for dry hay. Baleage helps to avoid the lower yield, loss of leaves, mold and dustiness that comes with weather damage in curing hay.

Making baleage is a fairly simple process. It requires rakes and balers that can handle a heavy crop as well as access to a hay wrapper. A conditioning mower is less necessary with baleage than hay because stems do not need to be completely dry when ensiling.

Producers in Kentucky use both individual and inline wrapping machines, with the inline type being most common. These machines are able to handle more tons per hour and use less plastic than the individual bale wrappers.

To make good baleage, remember the following points:

1. Baleage fermentation is an anaerobic process. Dense bales and plastic wrap help exclude oxygen and facilitate the fermentation that leads to good baleage production.

2. The process requires soluble carbohydrates. Cut forage at the first flower (for legumes) or boot to early head (for grasses) so quality will be high. During ensiling, the soluble carbohydrates in the forage are converted to acetic, propionic and lactic acid, dropping the pH of the bale and making it stable in storage. These volatile fatty acids give silage its distinctive smell and the low pH prevents the formation of molds.

3. Bale when moisture content is between 40 and 60 percent. Moisture is crucial to good baleage. Fresh forage is 78 to 80 percent moisture when cut. Cut forage needs to wilt about a day before baling. Heavy first cuttings may take a second day of drying to get down to 60 percent moisture, especially if the ground is charged with moisture.

4. Make dense bales, at least 10 pound per cubic foot. Dense bales trap less air and become anaerobic faster. Achieving dense bales is more difficult with mature stemmy forages.

5. Wrap quickly with six layers of UV-

## The Forage Doctor

By Jimmy Henning



stabilized stretch wrap plastic. Only cut down as much forage as can be baled and wrapped in one day. Delaying longer than 24 hours causes noticeable heating in the bales, lowering available carbohydrates for ensiling as well as the quality of the ensiled product.

6. Make uniform bales with flat tops and perpendicular edges, especially when using inline wrappers. Adjoining bales of different sizes will stress the plastic allowing oxygen to penetrate, leading to mold formation. In severe cases, the plastic will separate and the entire section of bales will be lost.

7. For inline-wrapped bales, engage the brake on the wrapping platform such that the bales are tightly butted against each other as they are covered with plastic.

8. Maintain plastic integrity, especially for the first 30 days when the majority of ensiling takes place. Patch holes with tape designed for the UV-stabilized stretch wrap plastic on the bales.

9. Ideally, the bales should ensile for 30 days before feeding. Feeding sooner than 30 days after wrapping will not harm livestock but the bunk life of this forage will be reduced. Partially ensiled forage will not have low enough pH to prevent mold growth in the moist forage. There the bales should be consumed as fast as possible.

Making baleage is a useful technique to avoid weather losses in your stored forage and to harvest a high quality product. Baleage can be very high quality when cut at the proper stage of maturity, baled tightly and wrapped with six layers of plastic to exclude oxygen. For more information on making baleage, including how to measure moisture content, see AGR-235 'Baleage: Frequently Asked Questions'.

Happy foraging.



Making baleage can produce a high quality product and avoid weather damage like this alfalfa from Fleming County. Making baleage is a fairly simple process. Dense bales that are between 40 and 60% moisture and wrapped quickly with four to six layers of plastic will produce excellent feed.



## Nutrient Management Planning in Kentucky

- ✓ CAP\* 102 – Comprehensive Nutrient Management Plan for confined livestock operations
- ✓ CAP\* 104 – Nutrient Management for cropland
- ✓ CAP\* 114 – Integrated Pest Management

\* Conservation Activity Plan practice, as part of N.R.C.S. EQIP program

**Ronan Cummins**  
Technical Service Provider to  
Kentucky N.R.C.S. since 2004

• 21 years of experience in service to Kentucky agriculture •

(270) 313-1101 • [ronan@agronomyone.com](mailto:ronan@agronomyone.com)

Owensboro, KY

**Call Hailey or Toni today to get in the May 20<sup>th</sup> issue of The Farmer's Pride!**  
**Call - 270-384-9454 or Text 270-634-4164**

# Reasons to cut hay early

Most of our Kentucky hay comes from first cuttings of cool season grasses. This hay is often harvested late, sometimes very late, for a variety of reasons. Weather can derail the best of hay plans, but cutting on time remains the biggest way to improve forage quality. The point of this article is not to simply restate what most of you already know about the optimum stage to cut hay. The point is simply this - cut earlier than last year.

Here are six reasons to cut hay early.

These reasons are based on a Tennessee study comparing three fescue hays cut May 3, May 14 and May 25. These dates corresponded to late boot/early head, early bloom, and early milk stage/seed forming, respectively. These hays were then fed to 500 lb. holstein heifers.

- **Intake is greater.** The heifers ate more of the early cut hay, 13 lb/day compared to 11.7 and 8.6 for later cut hays.
- **Early cut hay had the highest digestibility and crude protein.**
- **Performance is greater**
- **Gain per day** ranged from 1.39 to 0.42 lb/day for the three hays. The earliest cut hay supported the best gains.

• **Small differences in digestibility have large improvements in animal gains.** Maturity decreased gains per day much more than forage digestibility. A delay in cutting of 22 days dropped digestibility by 17 percent (68 to 56 percent) but lowered daily gain dropped by 70 percent (1.39 to 0.42 lb/day).

• **Cutting on time sets up a second cutting opportunity.** Hopefully this will come during better weather in June or early July.

Gain comes faster on early cut hay. If you calculate how long it would take to equal gains on each hay, you arrive at 95, 140 and 298 days respectively. Hay cut on May 25 could produce the same gain as hay cut on May 3 but it would take twice as much hay and three times as long!

Cutting hay early pays, especially for growing cattle. And small differences in maturity can make big differences in gain and your bottom line. But don't worry about being perfect, just cut earlier than last year.

**Jimmy Henning**  
**The Forage Doctor**  
**Special to Farmer's Pride**



Many farm duties and the unpredictable weather delay first cuttings of hay, resulting in low quality hay. In past years, tobacco took priority over hay harvest as in the picture above due to the clear financial benefit. But cutting hay earlier has clear benefits also.

**CALL HAILEY OR TONI AT 270-384-9454**  
**TO ADVERTISE IN OUR NEXT ISSUE**



**Grow your own energy.**  
**Cut those expensive inputs.**  
**Keep the same rate of gain.**  
**Impact your bottom line.**



## ACHIEVE PROFITABLE GAINS WHILE FEEDING LESS PURCHASED FEEDS

Commodities for feeder cattle are spiking. What if you could sustain a reasonable rate of gain with feeding less corn and other inputs? What could that do to your bottom line?

From a nutritionist standpoint, it's not protein but energy that packs on the pounds. Grow your own digestible energy and save the cost of those expensive protein inputs.

We'll show you how to grow your own energy this summer. Take control of your bottom line today!

**CALL**  
**855-897-9010**

# Small Grain production

FROM PAGE 6

ing. A good crop and the better prices we have received the past couple years are great news for our industry.

Additionally, I wanted to call attention to new grower leadership at Kentucky Small Grains. Our board has grown to better represent Kentucky's changing production areas. Brandon Hunt of Christian County was recently appointed to serve on the Kentucky Small Grain Promotion Council. New grower association board members include Neil Denton (Ballard County), Thomas Folz (Christian County), Jason Head (Todd County), Matt Moss (Fulton County), Randal Rock (Anderson County), Joe Thompson (Daviess County), Curtis Weatherford (Hickman County), and Greg Ginder, representing Siemer Milling.

I am excited to see how these young grower leaders will impact the future of our industry. It also reminds me of the legacy Don Halcomb left for us to follow. To honor his memory, we have administered the Don Halcomb Memorial Scholarships for Community Leadership

Through Agriculture for the past two years for Walnut Grove Farms and his family. Two recipients were just named who will each receive \$1,000.

Lily Martin, a student in Webster County, was chosen as the high school application winner. The committee appreciated her willingness to get experience away from home, including her desire to study abroad. They were also impressed with her career choice and her founding of the Doll project in her local community.

Landon Haile, a pre-veterinary student at Murray State, was selected as the college application winner. The committee appreciated his willingness to get experience away from home, but particularly, his desire to return to his home community to start a business after vet school.

I cannot wait to see what these young people accomplish for agriculture.

To learn more about Kentucky's small grain industry, funded research, education opportunities for growers, and exciting market initiatives, please visit [www.kysmallgrains.org](http://www.kysmallgrains.org).

# Crop Scouting Clinic scheduled

The University of Kentucky's Kentucky Agriculture Training School will host a crop scouting clinic May 20 at the UK Research and Education Center in Princeton.

At the daylong event, attendees can learn how to growth-stage corn and soybeans and identify common diseases and insect pests in the two crops. UK College of Agriculture, Food and Environment specialists will also teach participants ways to identify common weeds and how nutrients in the soil influence crop growth.

"This session is ideal for agriculture interns and new producers, and it can serve as a refresher for experienced producers as the growing season kicks into high gear," said Kiersten Wise, UK extension plant pathologist.

Online  
Registration  
begins May 18;  
Class will be  
May 20

Online registration is open until May 18 and may be limited due to the COVID-19 pandemic. Registration is first come, first served and is available at <https://bit.ly/3sxVQkb>. During the day of the training, participants must wear a face covering and practice social distancing.

Certified Crop Advisors can receive 6.5 hours of continuing education. Continuing education is available to Kentucky and Tennessee pesticide applicators. They can earn three general and two specific hours in categories 1A, 4, 10 and 12.

By **Katie Pratt**  
**University of Kentucky**

**Call Haley or Toni today to get your ad in the May 20<sup>th</sup> issue of The Farmer's Pride 270-384-9454**

Farm Bureau members receive

\$500 BONUS CASH\*

ON ELIGIBLE NEW RANGER, F-150 OR SUPER DUTY\*

We value our long-standing partnership with Farm Bureau and are proud to offer their members exclusive savings.

FORD F-150

FORD SUPER DUTY

FORD RANGER

BUILT

Ford

PROUD

Don't miss out on this offer. Visit [FordFarmBureauAdvantage.com](http://FordFarmBureauAdvantage.com) today!

\* Farm Bureau Bonus Cash is exclusively for active Farm Bureau members who are residents of the United States. \$500 Bonus Cash on eligible new 2020/2021/2022 Ford Ranger, F-150 or Super Duty®. This incentive is not available on F-150 Raptor, F-650, F-690 and F-750 Super Duty®. This offer may not be used in conjunction with most other Ford Motor Company private incentives or AAZD® Plans. Some customer and purchase eligibility restrictions apply. Must be a Farm Bureau member for 30 consecutive days prior to purchase and take new retail delivery from an authorized Ford Dealer's stock by January 3, 2022. Visit [FordFarmBureauAdvantage.com](http://FordFarmBureauAdvantage.com) or see your authorized Ford Dealer for qualifications and complete details. Note to dealer: Claim in VINCENT using #57820.



Central Kentucky Premier Heifer Sale

June 5<sup>th</sup>, 2021 • 1:00 PM EST

Blue Grass Stockyards • Lexington, KY

- Approximately **200 heifers** will sell from producers in Marion and Nelson Counties.
- Bred to calve in fall starting September 1<sup>st</sup>.
- Guaranteed bred to bulls with known EPDs and have met stringent requirements for health, quality and pelvic measurements.
- Guaranteed pregnant 30 days past sale.
- Some heifers are synchronized and artificially bred.
- All consignors are certified Master Cattlemen.

For More Information Visit [www.heifersales.com](http://www.heifersales.com) or Contact:

Todd Harned  
Boston  
502-249-2354

David Sandusky  
Lebanon  
270-692-7793





# SALUTING KENTUCKY'S BEEF PRODUCERS

## MAY IS NATIONAL BEEF MONTH



**Kentucky is the largest cattle producing state east of the Mississippi River.**  
**Is home to over 1.1 million beef cows AND ranks fifth nationally in total number of farms.**



LIVESTOCK  
MARKETING  
GROUP

**Ronnie Choate**  
Manager

**CAMPBELLSVILLE**  
*Auction: 10:00 a.m. Wed. & Sat.*  
**PO Box 509**  
**265 Airport Road**  
**Campbellsville, KY 42719**  
[www.bgstockyards.com](http://www.bgstockyards.com)

Office (270) 465-4051  
Cell (270) 766-8240  
Fax (270) 465-9672

## SHELBY INSURANCE AGENCY

SHELBYVILLE, KY

Dairy Revenue Protection • Livestock Risk Protection

*Call us today  
to talk about your options*

**1-800-353-6108**  
[www.shelbyinsuranceagency.com](http://www.shelbyinsuranceagency.com)  
We are an equal opportunity provider.



**CATTLE  
SALES**  
Every  
Wednesday  
9:30 a.m.

Watch auctions live at [www.dvauction.com](http://www.dvauction.com)

1274 Hwy. 90 West • Albany, KY 42602  
**606-387-4681**  
Manager: Bret Carver (270) 459-7070



4561 Iron Works Pike  
Lexington , KY 40511

**Cattle Sales**  
Mondays & Tuesdays 9:00 AM  
**Cow Sales**  
4th Wednesday 6:30 PM

*Jeremy Shryock, Manager 859-967-6479*

**Visit [bgstockyards.com](http://bgstockyards.com)!**

# Estate Sales & Auctions

## AUCTIONEER DIRECTORY

**CONDUCTING LIVE, HYBRID & ONLINE ONLY AUCTIONS.**  
**Call for a FREE Consultation!**

[www.GoldenRuleAuction.com](http://www.GoldenRuleAuction.com)



Visit us for current REAL ESTATE  
 listings & upcoming AUCTION events!  
 270-384-1111 • 1-800-854-9992

**GOLDEN RULE-WILSON**  
 Real Estate & Auction #1, LLC

Danny Mouser, Agent & Auctioneer  
 Troy Coffey, Agent & App. Auctioneer

Alex Popplewell, Auctioneer  
 Todd Robertson, App. Auctioneer

Chris Wilson, Broker & Auctioneer

**H. BARRY SMITH**  
 REALTORS AND AUCTIONEERS, LLC

*Your full service auction company!*

**888-631-2746 • 502-633-2746**  
**88 Brunerstown Rd. • Shelbyville, KY**  
**shawn@hbarrysmith.com**



Call Hailey Hare at  
 270-384-9454 or  
 text 270-634-4164 to  
 get your ad in the  
 Auctioneer Directory



DALE HAYES  
 AUCTIONEER

**BRYANT**  
 REALTY & AUCTION CO.

110 E. Guardian Street  
 Columbia, Kentucky 42728

**Mobile 270-634-1401**

**Office 270-384-2973**

[www.BryantBid.com](http://www.BryantBid.com)

**KURTZ**

AUCTION & REALTY

**800-264-1204**

**kurtzauction.com**

**KESSLER**

**AUCTION & REALTY CO.**

HOMES • FARMS • ESTATES • PERSONAL PROPERTY  
 ANTIQUES • FARM MACHINERY • BUSINESS LIQUIDATIONS

304 E Broadway  
 Campbellsville, KY  
 270-465-7051

[www.kesslerauction.com](http://www.kesslerauction.com)

John M. Kessler  
 Principal Broker - Auctioneer  
 John Wayne Kessler  
 Associate Broker - Auctioneer

For The Best In Auction & Private Sales • "Successful Auctions Since 1938"

**Roeder Auction Company**

1010 Skyline Dr.  
 Hopkinsville, KY 42240

Owner: Delbert Roeder

Cell 270-881-2610

Office 270-962-7273



Full Staff of Auctioneers and Professional Ringmen  
 Mobile Office ~ Portable Sale Ring ~ Tent

**Real Estate - Livestock - Equipment Auctions**



HALEY  
 AUCTIONS & REALTY

Tim Haley, Principal Auctioneer  
 Michael Mast, Principal Auctioneer  
 Adam Haley, Principal Auctioneer  
 Kelvin DeBerry, Principal Auctioneer  
 Chris Hatfield, Principal Auctioneer  
 Will Gregory, Apprentice Auctioneer

**(270) 726-2900**

[HaleyAuctionsAndRealty.com](http://HaleyAuctionsAndRealty.com)

# New fungicide resources available to producers

As the growing season ramps up, grain producers have a new set of free educational tools that can help them better protect their crops from diseases.

The Crop Protection Network, an international network of Cooperative Extension specialists and public and private professionals, has released a new web book and updated their fungicide efficacy tables for corn, soybeans and wheat.

“We really strive to promote smart, safe use of fungicides including best management practices based on our current collective knowledge,” said Kiersten Wise, co-director of the Crop Protection Network and extension plant pathologist in the University of Kentucky College of Agriculture, Food and Environment.

Fellow UK extension plant pathologist Carl Bradley is an active leader in the group and serves on its executive committee.

The web book, Fungicide Use in Field Crops, explores the importance of fungicides to crop yields as well as their implications for human health, economics and the environment.

“The new web book covers everything from the basics of fungicides and how they work to specific information on optimizing fungicide application for economic returns,” Wise said.

Certified Crop Advisors can earn continuing education units by reading the web book and completing an online quiz. The book is available online at <https://bit.ly/3njWUHD>.

Each year, the Crop Protection Net-

work updates the fungicide efficacy tables based on university research of how each fungicide performs against specific diseases that target corn, soybeans or wheat. The group also has a seed-applied fungicide guide for soybeans.

“These resources are very applicable to Kentucky growers because they contain the results of research conducted in fields at the University of Kentucky under similar growing conditions as their farms,” Wise said.

The fungicide efficacy guides are available on the Crop Protection Network’s website at [cropprotectionnetwork.org/resources/publications](http://cropprotectionnetwork.org/resources/publications).

**By Katie Pratt**  
**University of Kentucky**



Photo by Kiersten Wise, UK extension plant pathologist

UK plant pathologists use water sensitive cards to show fungicide coverage on different crops like corn in their research plots. .

**Call Hailey today to get in the May 20<sup>th</sup> issue of The Farmer’s Pride!**  
**Call - 270-384-9454 or text 270-634-4164**

## WANTED: Logs and Standing Timber

American Wood Fibers is a manufacturer of cedar and pine animal bedding products.



**AMERICAN WOOD FIBERS**  
390 Warehouse Road  
Lebanon, KY 40033

*Buyers of Red Cedar, Pine and Low Grade Poplar Logs*

**Interested Land Owners or Loggers can contact:**  
**Gerald Beatty**  
**502-488-4020**



## LOOKING FOR THE MISSING PIECE?

Contact one of our farm loan experts today!  
Ask about our competitive, long-term **FIXED** rates.



**FIRST FINANCIAL BANK**  
Farm and Ranch Division  
*Financing America's Farmers and Ranchers*



**www.ffb1.com**  
**888.398.4119**



Farmer Mac  
Approved Lender

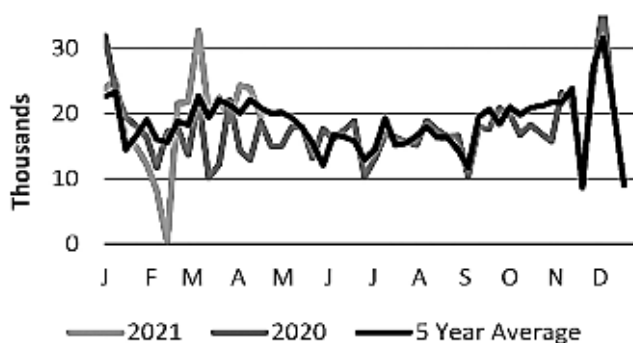


FSA Preferred Lender

Member FDIC  
Equal Housing Lender

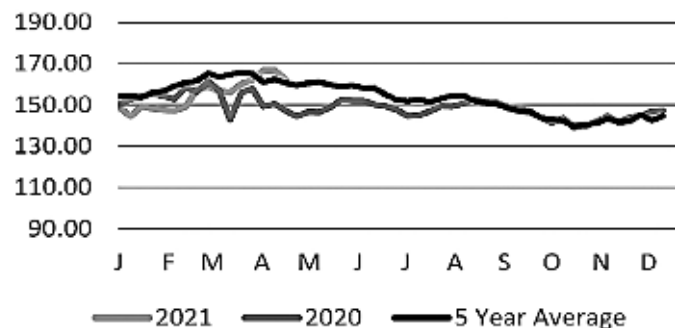
# AUCTION/MARKET

WEEKLY KENTUCKY CATTLE AUCTION RECEIPTS

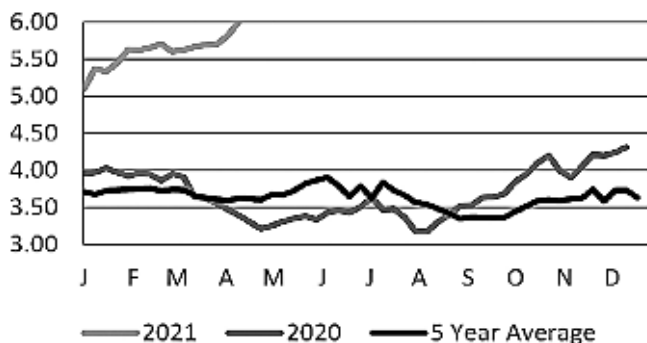


**National Daily Direct Slaughter Cattle**  
**Negotiated Purchases 4/23/2021**  
Live Bids- weighed average weights & prices  
**Steers:**  
80%-up Choice 1514.2 lbs 121.02  
**Heifers**  
80%-up Choice 1368.3 lbs 121.15

WEEKLY 400-600 LB FEEDER STEER M&L 1-2  
WEIGHTED AVERAGE PRICE (\$/CWT)



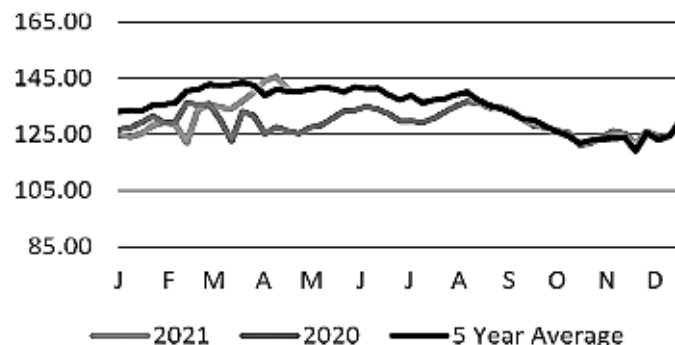
WEEKLY KENTUCKY CORN BID AVERAGE PRICE (\$/CWT)



Produce Prices updated 04/23/2021			
Variety	Unit Size	Price Range	Avg. Price
Tomato #1	20 lbs	41.00-46.00	44.21
Tomato #2	10 lbs	20.00-26.00	22.12
Tomato small/canner	10 lbs	8.50-23.00	16.03
Asparagus	.5 lbs	1.90	1.90
Cucumbers, slicing	.5 bu	8.00-14.00	10.95

USDA ESTIMATED DAILY LIVESTOCK SLAUGHTER				
	CATTLE	CALVES	HOGS	SHEEP
Friday 04/23/2021 (est)	113,000	1,000	474,000	6,000
Week Ago (est)	113,000	1,000	468,000	6,000
Year Ago (act)	85,000	2,000	360,000	7,000
Week to Date (est)	591,000	8,000	2,410,000	36,000
Same Pd Lt Week (est)	570,000	8,000	2,394,000	35,000
Same Pd Lt Yr (act)	425,000	7,000	1,806,000	40,000

WEEKLY 400-600 LB FEEDER HEIFER M&L 1-2  
WEIGHTED AVERAGE PRICE (\$/CWT)



## Bluegrass Stockyards of Richmond, LLC

348 K. Street • Richmond, Ky.



### CATTLE SALE

Every Friday  
at 9:30 a.m.

### GOAT SALE

Second and 4th Monday of  
each month at 1 p.m.



For additional information, call Jim Dause at  
(859) 623-5167 or (859) 314-7211

**BLUEGRASS STOCKYARDS OF RICHMOND, LLC**

Ph. (859) 623-1280 • Fax (859) 623-1258



## 14<sup>th</sup> Annual Production Sale

Sunday • 1:30 pm • At the farm

May 23, 2021

*Selling progeny  
out of these donors!*

Lawsons Lucy Z376



Sire: SAV Final Answer 0035 • Dam: Basin Lucy 1125

EXAR Elba 2864



Sire: Connely Final Product • Dam: Summitcrest Elba 1M17

Brown Blackcap May 0001



Sire: Hoover No Doubt • Dam: SAV Blackcap May 7888

Black Gold Rita 4118



Sire: GAR Anticipation • Dam: GAR/DRMCTR Objective 9160

Lawsons Donna E66



Sire: Basin Payweight 1682 • Dam: Coleman Donna 714



### The Sparrow Family

Cory - 859.338.5826  
sparrowcc@hotmail.com

Kip - 859.608.7798  
kcspar2@uky.edu

Kyle - 502.330.8914  
kylesparrow041@gmail.com

Roger - 859.333.2707  
rsparrow@uky.edu

3264 Jones Lane • Frankfort, KY 40601  
www.bridgeviewangus.com

Weekly Feed Ingredient Price Wholesale prices, \$ per ton Rail or Truck FOB Location	Owensboro Grain  04/26/2021	Commonwealth Agri-Energy Hopkinsville  04/26/2021	St. Louis Weekly Feed Prices  04/20/2021	Memphis Weekly Feed Report  04/20/2021	Corn Belt Feedstuffs Report  04/20/2021	Daily Direct Hog Prices LM_HG218 04/26/2021 Barrows & Gilts Purchased Swine Receipts: 3,312 Base Price: \$102.00-\$115.00
Soybean Meal 48% Sol	446.40	—	422.00-427.00	430.40	408.70-428.70	\$102.00-\$115.00
Soybean Hulls	185.00	—	—	155.00	—	
Corn Distillers Grain Dried	—	240.00	—	—	205.00-225.00	Wt. Avg. \$108.09
Distillers Grain Modified	—	134.00	—	—	—	Compared to prior day, wt. avg. base prices were 0.86 higher.
Distillers Grain Wet	—	82.00	—	—	—	
Corn Condensed Solubles	—	NA	—	—	—	
Corn Gluten Feed 20-21 pct	—	—	260.00	—	190.00-215.00	
Corn Gluten Meal 60 pct	—	—	710.00	—	600.00-650.00	
Cottonseed Meal 41 pct	—	—	NA	360.00-385.00	—	5 Day Rolling Average: \$106.54
Whole Cottonseed	—	—	—	340.00	—	
Wheat Middlings	—	—	145.00-155.00	—	—	



**Call  
Hailey at**

**270-384-9454**  
or email  
**marketing@duo-county.com**  
or text **270-634-4164**  
to get your ad in  
**The Farmer's Pride**

[illegible]

# AUCTION/MARKET

**Blue Grass South**  
Stanford, KY  
April 22, 2021  
**Feeder Steers:** Medium & Large 1-2  
20 hd. 596# 153.00 charx  
61 hd. 828# 133.95 blk  
57 hd. 918# 126.70 blk  
**Feeder Heifers:** Medium & Large 1-2  
46 hd. 549# 147.50 blk-charx  
88 hd. 612# 143.60 blk-bwf  
50 hd. 627# 136.25 mixed  
64 hd. 789# 123.00 mixed

**Mid-KY Livestock Market**  
Upton, KY  
April 20, 2021  
**Feeder Steers:** Medium & Large 1-2  
40 hd. 786# 132.25 blk-red  
**Feeder Heifers:** Medium & Large 1-2  
22 hd. 464# 148.00 blk  
21 hd. 513# 140.50 blk

**Kentuckiana Livestock Market**  
Owensboro, KY  
April 19, 2021  
**Feeder Steers:** Medium & Large 1-2  
25 hd. 585# 148.75 blk  
67 hd. 813# 136.00 blk

**Livingston County Livestock**  
Ledbetter, KY  
April 20, 2021  
**Feeder Bulls:** Medium & Large 1-2  
27 hd. 556# 150.00 mixed

**Washington Co. Livestock**  
Springfield, KY  
April 19, 2021  
**Feeder Steers:** Medium & Large 1-2  
60 hd. 708# 146.00 blk  
36 hd. 715# 138.00 blk  
64 hd. 724# 142.00 blk  
48 hd. 759# 127.50 mixed  
36 hd. 785# 133.50 blk  
59 hd. 829# 126.40 blk  
59 hd. 846# 128.00 mixed  
**Feeder Heifers:** Medium & Large 1-2  
20 hd. 469# 152.00 blk  
71 hd. 737# 128.00 blk

**KY-TN Livestock Auction**  
Guthrie, KY  
April 22, 2021  
**Feeder Steers:** Medium & Large 1-2  
32 hd. 477# 163.00 bbwf  
45 hd. 544# 152.00 bbwf  
27 hd. 627# 135.00 bbwf  
**Feeder Bulls:** Medium & Large 1-2  
24 hd. 430# 163.00 bbwf  
39 hd. 495# 151.50 bbwf  
**Feeder Heifers:** Medium & Large 1-2  
29 hd. 430# 150.00 bbwf  
41 hd. 483# 145.00 bbwf  
50 hd. 553# 137.25 bbwf  
37 hd. 625# 127.00 bbwf

**Blue Grass Maysville**  
Maysville, KY  
April 20, 2021  
**Feeder Steers:** Medium & Large 1-2  
122 hd. 808# 148.10 blk-charx  
**Feeder Heifers:** Medium & Large 1-2  
79 hd. 673# 135.00 blk-rwf  
78 hd. 683# 133.00 blk-red  
124 hd. 728# 130.25 blk  
22 hd. 778# 128.60 blk

**Blue Grass Stockyards**  
Lexington, KY  
April 19 & 20, 2021  
**Feeder Steers:** Medium & Large 1-2  
24 hd. 619# 162.00 blk-charx  
89 hd. 760# 140.25 blk-charx  
56 hd. 884# 130.60 blk-mixed  
54 hd. 928# 129.95 blk  
**Feeder Heifers:** Medium & Large 1-2  
69 hd. 675# 134.10 blk-charx  
81 hd. 774# 125.80 charx-blk

**Washington Co. Livestock**  
Springfield, KY  
April 19, 2021  
**Feeder Steers:** Medium & Large 1-2  
60 hd. 708# 146.00 blk  
36 hd. 715# 138.00 blk  
64 hd. 724# 142.00 blk  
48 hd. 759# 127.50 mixed  
36 hd. 785# 133.50 blk  
59 hd. 829# 126.40 blk  
59 hd. 846# 128.00 mixed  
**Feeder Heifers:** Medium & Large 1-2  
20 hd. 469# 152.00 blk  
71 hd. 737# 128.00 blk

**Blue Grass Stockyards**  
Lexington, KY  
April 19 & 20, 2021  
**Feeder Steers:** Medium & Large 1-2  
24 hd. 619# 162.00 blk-charx  
89 hd. 760# 140.25 blk-charx  
56 hd. 884# 130.60 blk-mixed  
54 hd. 928# 129.95 blk  
**Feeder Heifers:** Medium & Large 1-2  
69 hd. 675# 134.10 blk-charx  
81 hd. 774# 125.80 charx-blk

USDA ESTIMATED DAILY LIVESTOCK SLAUGHTER				
	CATTLE	CALVES	HOGS	SHEEP
Friday 04/23/2021 (est)	113,000	1,000	474,000	6,000
Week Ago (est)	113,000	1,000	468,000	6,000
Year Ago (act)	85,000	2,000	360,000	7,000
Week to Date (est)	591,000	8,000	2,410,000	36,000
Same Pd Lt Week (est)	570,000	8,000	2,394,000	35,000
Same Pd Lt Yr (act)	425,000	7,000	1,806,000	40,000

FOR SALE

DYERSBURG GRAIN ELEVATOR

4.3+ MILLION BUSHEL CAPACITY

DYERSBURG, TN 38024

GRAIN COMPLEX & 12.42 AC.

GRAIN BUYING & STORAGE

INTERSYSTEMS HYD. GRAIN

PROBE & COLLECTION SYSTEM

(5) OFFICES & BOARD ROOM

(2) Steel Deck Scales 10’x70’

Rail Load Out Intersystems

Bluke Weigher-Dust Control

2017 BROCK BIN- 1.3 Million BU.

CONCRETE GROUND STORAGE

1.5 MILLION BUSHELS

WAREHOUSE BUILDING 105’X220’

GARAGE REPAIR SHOP

2.42 ACRES

GRAIN OFFICE & TRUCK SCALES

Call Marvin Alexander (731) 225-7368

ALEXANDER

AUCTIONS & REAL ESTATE SALES

MARVIN E. ALEXANDER CAI, Auctioneer - TL 9

239 University St., Martin, TN - Office: 731-587-4244

Email: alexandrauctions@frontiernet.net

# AUCTION/MARKET

### New Holland Sheep and Goat Auction New Holland, Pa. April 12, 2021

Compared to last week, Woolled and Shorn slaughter lambs sold strong; hair breed slaughter lambs sold strong. Ewes sold steady; hair ewes sold steady on a light comparison. No comparison on bucks and hair bucks. Buyer demand for the slaughter sheep sale was moderate on a moderate supply. Slaughter kids sold steady to 10.00 higher. Nannies/does sold weak. Bucks/billies sold weak. Wethers sold weak. Buyer demand for the slaughter goat sale was moderate on a moderate supply.

SLAUGHTER LAMBS WOOLED & SHORN: Choice and Prime 1-3 34-38 lbs 310.00-345.00; 42-45 lbs 345.00-350.00; 50-59 lbs 320.00-385.00; 60-67 lbs 335.00-385.00; 71-78 lbs 310.00-355.00; 80-89 lbs 315.00-355.00; 90-98 lbs 295.00-355.00; 105-139 lbs 200.00-295.00; 140-145 lbs 200.00-295.00; 100-125 lbs high dressing 310.00-385.00; 150-190 lbs 150.00-245.00. Good and Choice 1-2 34-35 lbs 280.00-290.00; 55 lbs 260.00; 68 lbs 280.00; 70 lbs 305.00; 90-98 lbs 250.00-270.00; 112-128 lbs 200.00-225.00; 180 lbs 140.00. HAIR BREEDS: Choice and Prime 1-3 39 lbs 300.00; 47-49 lbs 310.00-335.00; 50-58 lbs 300.00-340.00; 60-66 lbs 295.00-340.00; 70-75 lbs 320.00-332.00; 82-87 lbs 300.00-340.00; 90-98 lbs 290.00-346.00; 100-130 lbs 265.00-300.00; 140 lbs 200.00. Good and Choice 1-2 60 lbs 165.00; 73 lbs 280.00; 110 lbs 260.00. SLAUGHTER GOATS KIDS: Selection 1 30-39 lbs 100.00-155.00; 40-49 lbs 115.00-235.00; 50-59 lbs 135.00-335.00; 60-69 lbs 260.00-345.00; 70-79 lbs 280.00-345.00; 80-89 lbs 320.00-365.00; 90 lbs 340.00-395.00. Selection 2 30 lbs 50.00; 40-49 lbs 65.00-145.00; 50-59 lbs 155.00-205.00; 60-69 lbs 200.00-255.00; 80 lbs 305.00. Selection 3 40 lbs 70.00; 50-59 lbs 75.00-85.00.

### United Producers Inc. Graded Sheep/Goat Sale - Bowling Green, Ky. April 22, 2021

Kids prices had an increase with high demand. Lamb prices stayed steady with good demand.

SLAUGHTER LAMBS WOOLED: Choice and Prime 1-2 53 lbs 305.00; 70 lbs 260.00-300.00; 89 lbs 280.00; 107 lbs 260.00; 148 lbs 160.00. Choice 2 78 lbs 220.00-265.00; 135 lbs 210.00. HAIR BREEDS: Choice and Prime 1 75 lbs 280.00. Choice and Prime 1-2 52-54 lbs 290.00-315.00; 64-68 lbs 290.00-305.00; 70 lbs 290.00; 83 lbs 285.00; 112-115 lbs 170.00-230.00. Good and Choice 2-3 60 lbs 240.00. SLAUGHTER GOATS KIDS: Selection 2 52 lbs 430.00; 55 lbs 260.00 Pygmies; 69 lbs 470.00. Selection 2-3 49 lbs 410.00; 63 lbs 425.00.

CLASSIFIEDS

Call 1-800-489-9454

### MAY 2021 SPECIALS

1402/1403 Horning heads - **IN STOCK**  
John Deere 3975/3955 - **IN STOCK**  
New Holland 790/900/230/240 - **IN STOCK**  
Artex SB600 **IN STOCK**  
Meyer 510 TMR mixers **IN STOCK**  
Cloverdale 500 T -TMR mixers **IN STOCK**  
Stoltzfus 10 ton Litter spreader **\$30,000**  
Gehl R150 skid loader **\$19,500**  
Caterpillar 242B skid loader- **\$17,500**  
New Holland 790 choppers @ **\$7,500**  
John Deere 8200 drill **\$6,000**  
Gehl 7210 feeder wagon **\$7,500**  
New Idea 363- manure spreader **\$8,500**  
Artex SB 200- vertical beater- **FOR RENTAL**  
Kemco Bale Wrapper new **\$30,000**  
Stoltzfus lime - litter- fert cu 50 **\$19,500**  
JD 556 and JD 567 string roll balers **CALL**  
Farmco feeder wagons-15 in stock – **CALL**  
JD 468 – net and twine Round Baler **\$16,500**  
Esch hay tedders, 18 and 22 ft **IN STOCK**

**Call Charlie 859-608-9745**  
**Red Barn & Associates**  
[www.RedBarnandAssociates.com](http://www.RedBarnandAssociates.com)





**LIVESTOCK EQUIPMENT**  
Gates • Panels • Waterers • Calving Pens • Hay Feeders • Mineral Feeders • Working Equipment

**PRO • TEC BUILDINGS**



**WM. E. Fagaly & Son, Inc.**  
6858 Hill St. | PO Box 306 • Miamitown, OH 45041

**513-353-2150**

*Delivery Available in Ohio, Indiana, & Kentucky*

[fagalyfeed@aol.com](mailto:fagalyfeed@aol.com)  
<https://fagalyfeed.com>

CLASSIFIEDS

Call 1-800-489-9454

Services



**Hauling Rice Hulls for Poultry Houses**

**Lewis Farms**

John Lewis

Call 606-307-4430    *Serving Kentucky & Tennessee*



- FOR SALE -

**SWEET POTATO PLANTS**

**VARIETIES AVAILABLE**

**Beauregard • O’Henry**

**Bunch Porto Rico • Covington**

**Georgia Jets • Murasaki • White Bonita**

**Averre • Orleans**

Visit our website to place your order

**www.sweetpotatoesky.com**

Internet prices include shipping; please contact us for local pickup prices.

*Kentucky’s only certified sweet potato plant producer!*

Plants are shipped according to recommended planting dates for your area; see the FAQ tab on our website.

Contact us for more information!

twinoakacres.ky@gmail.com

606-219-6570





**Twin Oak Acres**

Jonathan & Angie Dye • 606-219-6570

P.O. Box 201 • Nancy, Ky. 42544 • www.sweetpotatoesky.com

Follow us on Facebook and Instagram

Timber

KENTUCKY MASTER LOGGER

**NOLIN RIVER LOGGING, LLC.**

FREE APPRAISALS - REFERENCES AVAILABLE

**Buying Standing Timber on Shares or Outright**

**ALSO BUYING TIMBER LAND**

IN BUSINESS SINCE 1983

**ROBERT D. MILLER**

5200 Raider Hollow Rd. • Munfordville, KY 42765

Phone 270/531-3751 LET RING    Cell 270/528-1537



Beef

**FOR SALE:** Registered polled Hereford bulls and Gelbvieh bulls. Call Clifford Farms at 859-234-6956. TFN

**FOR SALE:** Registered Angus cows, calves and heifers for sale. Call Ridge View Angus at 606-787-7307. Kings Mountain, Ky.

**FOR SALE:** Beef crossed calves, bulls and heifers, 7-21 days old; Holstein calves and Jersey calves. Can deliver. Call 270-991-3727. Cave City, Ky. 6/17

**FOR SALE:** Yearling Holstein Bulls for sale - Call David Sammons, Horse Cave, Ky. - 270-524-2637. 5/20

**FOR SALE:** 28 Jersey Milk Cows - 502-548-5467, leave message if no answer. 5/20

**FOR SALE:** 36 replacement heifers ready to breed for Spring 2022 calving. Already pelvic measured. Complete health program, 775 lbs. 29 Ultrablack, 4 Angus, 3 Simangus. Graystone Farms. 859-619-8001. \$1050. 5/6

Trailer for Sale

**FOR SALE:** 2004 24x7 ft. aluminum Gooseneck brand cattle trailer, one owner, good shape, half price of a new one. Call 270-991-3728. 5/20

Timber

**MONEY GROWS ON TREES:** Looking for walnut, white oak and red oak trees. Will also harvest other species. Certified logger, references available. Will travel. Call Eli Miller Logging at 270-524-2967 and leave a message. Member of the Better Business Bureau 12/16/21

FOR SALE

**FOR SALE:** BEAN, TOMATO, and TOBACCO STICKS - kiln dried oak. Lebanon Oak Flooring Co LLC, Lebanon, Ky. PH: 270-692-2128. 9/16

*Tell them*

*“I saw it*

*in the Pride!”*

WOOD SHAVINGS FOR ANIMAL BEDDING

*Clean • Natural*

*Absorbent • Baled or Bulk*

**Buyers of Red Cedar and Pine Logs**



Phone 270-789-9611 • Fax 270-789-4901

1001 New Columbia Rd.  
Campbellsville, Ky. 42718

Your Kentucky Farm Brokerage Experts



Specializing in the sale of all types of farms and land.

**KyPrimeRealty.com**



Harvey Mitchell 859-612-7326

harvey@kyprimerealty.com

Matt Mitchell, Principal Broker 502-758-4226

matt@kyprimerealty.com

Greg Robey, Sales Associate 859-265-0373

greg@kyprimerealty.com



**WE CAN HELP YOU MARKET YOUR PRODUCE.**

Sale is open to roadside stands, farmers’ markets, supermarkets, restaurants and anyone needing larger quantities of produce.



HART COUNTY

**PRODUCE AUCTION**

6880 Cub Run Hwy. • Munfordville, Ky.

**270-524-0005**

Marketing Info: 270-524-0008

*Service and Quality Are Our Highest Priority*

**CLASSIFIEDS**

Call 1-800-489-9454

**Farm Equipment****COWHERD EQUIPMENT, INC.**

1483 Old Summersville Rd. • Campbellsville • cowerdequipment.com  
Office: 270-465-2679 • Fax: 270-465-8239 • Mobile: 270-469-0398

**Silage Bags • Bunker Covers • Hay Covers  
Stretch Film • Net Wrap • Twine**

**Silage Baggers & Hay Wrappers for Sale or Rent  
Parts & Services Offered!**



**Up North  
Plastics**  
Made in the U.S.A.

Come See Us For All  
Your Mixer Wagon Parts,  
Services & Repairs!

**Farm Equipment****Kentucky Irrigation Co.**

*Serving Kentucky and Surrounding States Since 1951*

**New & Used****Irrigation  
Equipment**

Pipes, sprinklers,  
guns, travelers,  
center pivots & drip

**Manure****Equipment**

Pumps, reels,  
drag hose  
systems

**Call 859-254-7022**

[www.kentuckyirrigation.com](http://www.kentuckyirrigation.com)

**All Sizes of Silage Bags & Bunker Covers**

Ag Bag & Kelly Ryan Baggers

For Sale or Rent • Stretch Film • Silo Doors

• Parts Available for Hanson, Valmetal, Badger®,  
Silo Matic, P & D, Van Dale, Starline, James Way  
• Valmetal Vertical Mixers 250-1100CF

**MATTINGLY SILOS**  
**502-252-7300**

**Services****Hillside Acres**

Eubank, Ky.

**Custom Silage Bagger Rental**

7 ft., 8 ft., & 9 ft. Bags  
*Plastic Sheeting*

25'x100'

up to 60'x200'

30" Flavor Seal

Bale Wrap

48" Hybrid Netwrap

51" Hybrid Netwrap

67" Hybrid Netwrap

48" Blue Magic

Netwrap

Sisal and Plastic Twine

Call for prices

**606-423-4271 • 606-802-5748**

**Timber****Services****KY HOOP BARNS**

**32x72 You Build: \$5,750 - We Build: \$8,750**  
**32x96 You Build: \$7,500 - We Build: \$11,995**

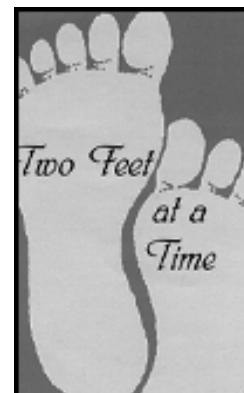
*\*Includes everything except concrete around post and metal on the sides.*

**Joe Paul Mattingly**  
830 Sally Ray Pike  
Raywick, KY 40060

*Farmers Serving Farmers*

Cell Phone: **270-699-1499**

The Best for Less

**Services****Body Detox**

Rid your body of toxins

*Technician:*  
*Marie Lemmon*

(270) 378-1091

Call for appointment

**Services**

**PURINA**

**BECK'S**

**Riddick** Fresh Water For Life

**MiraFount**

**PROTANK**  
& EQUIPMENT



**RED WING**  
SHOES

**GALLAGHER**

**Justin**

**270-384-2209**

1011 Campbellsville Rd.

Columbia, Ky. 42728

[DayandDayFeed.com](http://DayandDayFeed.com)

**Russell County Stockyards**

*Farm Visits • Consultation on when to sell*

Have livestock questions?  
Need information?

Call Mike Loy at  
**270-250-3554**

**Bulls and Heifers****BULLS AND HEIFERS  
FOR SALE**

**18-24 month old Chiangus  
& Simangus bulls**

Fall-born and yearling heifers.  
Show prospects and replacements.

Quiggins Chiangus  
Horse Cave, KY

Blake Quiggins  
815-207-1105

# Beef producers prioritizing cow-calf comfort, efficiency



Moving cows back to the bedding area.

Photo by Jeff Franklin

Dairy cattle managers have long known the importance of minimizing stress in their herd. As such, they have gone to great lengths to make cows comfortable with cushy beds and other posh fixtures. Now some Kentucky beef producers are experimenting to see if one method will keep beef cattle more comfortable during the winter months.

David Appelman is a University of Kentucky Cooperative Extension Service agent for agriculture and natural resources in Bracken County. He's also a beef producer, who used to raise dairy cows. His grown children wanted to get into the cow-calf business.

"We did not have the facilities at all," he said. "We were just an open pasture. We wanted a facility that allowed for easy management, and we wanted to optimize animal production."

Appelman has seen how beneficial compost-bedded pack barns have been in the dairy industry. He visited the UK dairy farm and thought maybe the comfy cow barn would work well for beef.

A compost-bedded pack barn is an open-air barn with no stalls. The floor of the barn is covered with at least 10 inches of dry wood shavings or sawdust for bedding. The producer needs to rake the area twice daily with a tractor to add oxygen and keep it fluffy.

"When it comes to animal rest, that is something we have forgotten about, we don't focus on, and we really have to keep in mind that if animals stand in muddy conditions, they are going to be standing for many more hours than normal," he said. "You take six to eight hours of additional standing, just because it is muddy, I think that is where the real stress is coming from on all those beef animals."

Appelman said the compost-bedded pack barn concept is best suited for

smaller herds. He said with 30 to 35 cows and their fall calves inside the facility, they stay out of the mud, and they have a controlled feeding environment and a way to minimize hay loss. It is a safe way to manage the herd while making daily visual contact with the animals.

"We think about our farm population; we see our producers getting older and still working off the farm," he said. "They are coming home at night. It's dark; it's muddy. They are taking the tractor out in the field going through gates and among animals that are pushing and shoving to get to feed. It is a dangerous situation for a lot of our producers."

While a compost-bedded pack barn is not the norm in the beef industry, UK beef specialist Les Anderson believes it could work, in the right situation.

"A semi-confinement production situation gives a producer the opportunity to increase efficiency," he said. "David's design reduces feed costs by decreasing hay loss, by decreasing nutrient requirements for maintenance and gain and increasing the stocking rate. Cattle that fight mud and cold and wet temperatures simply require more feed to maintain the condition and thrive."

The Appelmans also have integrated an electronic monitoring system to aid in estrous detection and early diagnosis of disease.

"Over time, this increased efficiency of production will help this family overcome the overhead costs of the building," Anderson said. "Bottom line is cattlemen hate mud, and mud has many hidden costs. These semi-confinement operations aren't the answer for every producer, but the data collected here will help Kentucky producers make more sound decisions."

By Aimee Nielson  
University of Kentucky

## MAY IS BEEF MONTH

find our featured recipes including this  
**GRILLED STEAK CHARCUTERIE BOARD** and **MORE** at  
[www.kybeef.com](http://www.kybeef.com)